

# **Investor Presentation**

Second Quarter - 2020

Main Street Capital Corporation

NYSE: MAIN

mainstcapital.com



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**Main Street Capital Corporation** 

Corporate Overview and Investment Strategy

# 2<sup>nd</sup> Quarter – 2020

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# MAIN is a Principal Investor in Private Debt and Equity

Hybrid debt and equity investment strategy, internally managed operating structure and focus on Lower Middle Market differentiates MAIN from other investment firms

#### Internally-managed Business Development Company (BDC)

- IPO in 2007
- \$4.0 billion in capital under management<sup>(1)</sup>
  - \$3.0 billion internally at MAIN(1)
  - \$1.0 billion as a sub-adviser to a third party(1)

# Primarily invests in the under-served Lower Middle Market (LMM)

- Targets companies with revenue between \$10 million \$150 million; EBITDA between \$3 million - \$20 million
- Provides single source solutions including a combination of first lien, senior secured debt and equity financing

#### Debt investments in Middle Market companies

- · Issuances of first lien, senior secured and/or rated debt investments
- · Larger companies than LMM investment strategy

#### Debt investments originated in collaboration with other funds

- First lien, senior secured debt investments in privately held companies originated through strategic relationships with other investment funds
- · Similar in size, structure and terms to LMM and Middle Market investments

#### Attractive asset management advisory business

#### Significant management ownership/investment in MAIN

#### Headquartered in Houston, Texas

(1) Capital under management includes undrawn portion of debt capital as of June 30, 2020

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# MAIN is a Principal Investor in Private Debt and Equity

MAIN's unique investment strategy, efficient operating structure and conservative capitalization are designed to provide sustainable, long-term growth in recurring monthly dividends and long-term capital appreciation to our shareholders Long-term focus on delivering our shareholders sustainable growth in net asset value and recurring dividends per share

#### Consistent cash dividend yield - dividends paid monthly

- · MAIN has never decreased its monthly dividend rate
- 86% increase in monthly dividends from \$0.33 per share paid in Q4 2007 to declared dividends of \$0.615 per share for Q4 2020

#### Owns three Small Business Investment Company (SBIC) Funds

- Main Street Mezzanine Fund (2002 vintage), Main Street Capital II (2006 vintage) and Main Street Capital III (2016 vintage)
- Provides access to 10-year, low cost, fixed rate governmentbacked leverage

# Strong capitalization and liquidity position – stable, long-term debt and significant available liquidity to take advantage of opportunities

- Favorable opportunities in capital markets through investment grade rating of BBB-/Stable from Standard & Poor's Rating Services
- Total SBIC debenture regulatory financing capacity of \$350.0 million

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# MAIN is a Principal Investor in Private Debt and Equity

Focus on LMM equity investments and efficient operating structure differentiates MAIN and provides opportunity for significant total returns for our shareholders Equity investments in LMM portfolio provide both the opportunity to grow net asset value (NAV) per share and generate recurring dividend income and periodic realized gains to support MAIN's dividend growth

- NAV growth of \$8.00 per share (or 62%) since 2007
- Cumulative net realized gains from LMM portfolio investments of \$117.1 million (\$20.4 million net for the total investment portfolio) since the Initial Public Offering
- Approximately \$2.37 per share in cumulative, pre-tax net unrealized appreciation on LMM portfolio at June 30, 2020
- Realized gains provide taxable income in excess of net investment income and help fund MAIN's dividends

# Internally managed operating structure provides significant operating leverage

- Favorable ratio of total operating expenses, excluding interest expense, to average total assets of approximately 1.2%<sup>(1)</sup>
- Greater portion of gross portfolio returns are delivered to our shareholders
- · Significant positive impact to Net Investment Income
- Alignment of interests between MAIN management and our shareholders

(1) Based upon the trailing twelve months ended June 30, 2020

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# MAIN Strategy Produces Differentiated Returns

### Enhanced Value Proposition - Three Ways to Win are Better Than One

- 1. Sustain and Grow Dividends
  - Efficient operating structure provides operating leverage to grow distributable net investment income, and dividends paid, as
    investment portfolio and total investment income grow
  - 86% increase in monthly dividends from \$0.33 per share paid in Q4 2007 to declared dividends of \$0.615 per share for Q4 2020
  - Never decreased regular monthly dividends (including through 2008/2009 recession)
  - Paid or declared \$29.600 per share in total dividends since October 2007 IPO at \$15.00 per share (\$25.560 per share in regular dividends and \$4.040 per share in supplemental dividends)
  - · Multi-faceted investment strategy supports growth of dividends over various cycles and markets
- 2. Meaningfully Grow Net Asset Value ("NAV") Per Share
  - \$12.85 at December 31, 2007 to \$20.85 at June 30, 2020 62% growth; CAGR of 3.9%
  - · Represents incremental economic return to investors beyond dividends
  - MAIN's debt-focused peers (which comprises most BDCs) cannot generate NAV per share growth through the cycles
  - Unrealized appreciation is a good proxy for future dividend growth without the need for additional capital through growing
    portfolio dividend income and harvested realized gains from equity investments
  - Ability to grow NAV per share provides opportunity for MAIN stock share price appreciation and additional shareholder returns
- 3. Supplement Growth in Distributable Net Investment Income with Periodic Realized Gains
  - LMM equity component of investment strategy provides opportunity for meaningful realized gains (analogous to PIK income
    on debt investments from cash flow perspective, but more tax efficient and without cap on upside)
  - · Realized gains validate the quality of MAIN's unrealized appreciation
  - Realized gains can be paid to shareholders as dividends or retained for future reinvestment due to MAIN's unique tax
    structure

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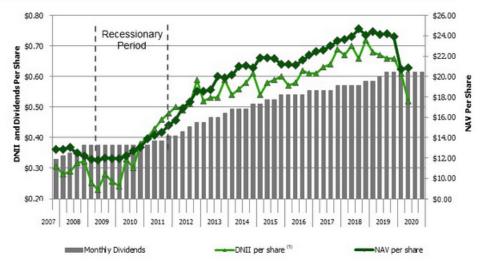
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# Historical Monthly Dividends, Net Asset Value ("NAV") and Distributable Net Investment Income ("DNII")<sup>(1)</sup> Per Share



MAIN's unique focus on equity investments in the Lower Middle Market provides the opportunity for significant NAV per share growth

MAIN's efficient operating structure provides significant operating leverage, greater dividends and greater overall returns for our shareholders



- In addition to monthly dividends above, \$4.04 per share of supplemental dividends have been paid since 2013
- Annual return on equity averaging approximately 12.5% from 2010 through the second quarter of 2020

(1) See Non-GAAP Information included on page 47 of this presentation.

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# Lower Middle Market (LMM) Investment Strategy

LMM investment strategy differentiates MAIN from its competitors and provides attractive riskadjusted returns

#### Investment Objectives

- High cash yield from secured debt investments (10.9% weightedaverage cash coupon as of June 30, 2020); plus
- Dividend income and periodic capital gains from equity investments

Investments are structured for (i) protection of capital, (ii) high recurring income and (iii) meaningful capital gain opportunity

#### Focus on self-sponsored, "one stop" financing opportunities

- Partner with business owners and entrepreneurs
- · Recapitalization, buyout, growth and acquisition capital
- · Extensive network of grass roots referral sources
- · Strong and growing "Main Street" brand recognition / reputation

#### Provide customized financing solutions

Investments have low correlation to the broader debt and equity markets and attractive risk-adjusted returns

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# LMM Investment Opportunity

MAIN targets LMM investments in established, profitable companies

Characteristics of LMM provide beneficial riskreward investment opportunities

### Large and critical portion of U.S. economy

175,000+ domestic LMM businesses<sup>(1)</sup>

# LMM is under-served from a capital perspective and less competitive

#### Inefficient asset class generates pricing inefficiencies

- Typical entry enterprise values between 4.5X 6.5X EBITDA
- Typical entry leverage multiples between 2.0X 4.0X EBITDAto MAIN debt investment

Partner relationship with the management teams of our portfolio companies vs a "commoditized vendor of capital"

(1) Source: U.S. Census 2012 – U.S. Data Table by Enterprise Receipt Size; 2012 County Business Patterns and 2012 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$99,999,999

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		Page 10



# **Private Loan Investment Strategy**

Private Loan portfolio investments are primarily debt investments in privately held companies which have been originated through strategic relationships with other investment funds on a collaborative basis, and are often referred to in the debt markets as "club deals"

#### Investment Objectives

- Access proprietary investments with attractive risk-adjusted return characteristics
- · Generate cash yield to support MAIN monthly dividend

#### Investment Characteristics

- Investments in companies that are consistent with the size of companies in our LMM and Middle Market portfolios
- Proprietary investments originated through strategic relationships with other investment funds on a collaborative basis
- Current Private Loan portfolio companies have weighted-average EBITDA of approximately \$51.8 million<sup>(1)</sup>

#### Investments in secured debt investments

- First lien, senior secured debt investments
- · Floating rate debt investments

#### 8% – 12% targeted gross yields

- Weighted-average effective yield<sup>(2)</sup> of 8.7%<sup>(3)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN's floating rate credit facility
- (1) This calculation excludes four Private Loan portfolio companies as EBITDA is not a meaningful metric for these portfolio companies
- (2) Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status
- Weighted-average effective yield is calculated using the applicable floating interest rate as of June 30, 2020

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# Middle Market Debt Investment Strategy

MAIN maintains a portfolio of debt investments in Middle Market companies	<ul> <li>Investment Objective</li> <li>Generate cash yield to support MAIN monthly dividend</li> </ul>
	<ul> <li>Investments in secured and/or rated debt investments</li> <li>First lien, senior secured debt investments</li> <li>Floating rate debt investments</li> </ul>
	<ul> <li>Larger companies than the LMM investment strategy</li> <li>Current Middle Market portfolio companies have weighted-average EBITDA of approximately \$78.1 million<sup>(1)</sup></li> </ul>
	<ul> <li>Large and critical portion of U.S. economy</li> <li>Nearly 200,000 domestic Middle Market businesses<sup>(2)</sup></li> </ul>
	More relative liquidity than LMM investments
	6% – 10% targeted gross yields
	<ul> <li>Weighted-average effective yield<sup>(3)</sup> of 7.7%<sup>(4)</sup></li> <li>Net returns positively impacted by lower overhead requirements and modest use of leverage</li> <li>Floating rate debt investments provide matching with MAIN's</li> </ul>
	floating rate credit facility
	o companies as EBITDA is not a meaningful metric for these portfolio companies ides number of U.S. domestic businesses with revenues between \$10 million and \$1 billion
	on of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the

(4) Weighted-average effective yield is calculated using the applicable floating interest rate as of June 30, 2020

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# Asset Management Business

#### MAIN's asset

management business represents additional income diversification and the opportunity for greater shareholder returns

MAIN's internally managed operating structure provides MAIN's shareholders the benefits of this asset management business

#### In May 2012, MAIN<sup>(1)</sup> entered into an investment sub-advisory agreement with the investment adviser to HMS Income Fund, Inc. ("HMS"), a non-listed BDC

- MAIN<sup>(1)</sup> provides asset management services, including sourcing, diligence and post-investment monitoring
- · MAIN(1) receives 50% of the investment adviser's base management fee and incentive fees
  - MAIN(1) base management fee 1% of total assets
  - MAIN(1) incentive fees 10% of net investment income above a hurdle and 10% of net realized capital gains

#### Benefits to MAIN

- · No significant increases to MAIN's operating costs to provide services (utilize existing infrastructure and leverage fixed costs)
- No invested capital monetizing the value of MAIN franchise
- · Significant positive impact on MAIN's financial results
  - \$2.2 million contribution to net investment income in the second quarter of 2020<sup>(2)</sup>
  - \$4.5 million contribution to net investment income in the six months ended June 30, 2020(2) \_
  - \$11.7 million contribution to net investment income for the year ended December 31, 2019(2)
  - \$69.1 million of cumulative unrealized appreciation as of June 30, 2020

#### In June 2020, MAIN<sup>(1)</sup> entered into an asset purchase agreement with the investment adviser to HMS to become the sole investment adviser to HMS

- · Transaction closing is subject to HMS shareholder approval and other customary closing conditions
- MAIN(1) will receive 100% of the management fees following transaction close Base management fee to be reduced from 2.0% to 1.75% of total assets
   No change to incentive fee calculation

(1) Through MAIN's wholly owned unconsolidated subsidiary, MSC Adviser I, LLC

(2) Contribution to Net Investment Income includes (a) dividend income received by MAIN from MSC Adviser I, LLC and (b) operating expenses allocated from MAIN to MSC Adviser I. LLC

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# **MAIN Regulatory Framework**

Highly regulated
structure provides
significant advantages
and protections to our
shareholders, including
investment transparency,
tax efficiency and
beneficial leverage

#### Operates as a Business Development Company

- Regulated by Securities and Exchange Commission 1940 Act
- · Publicly-traded, private investment company

#### Regulated Investment Company (RIC) tax structure

- · Eliminates corporate level income tax
- · Efficient tax structure providing high yield to investors
- · Passes through capital gains to investors

### Small Business Investment Company (SBIC) subsidiaries

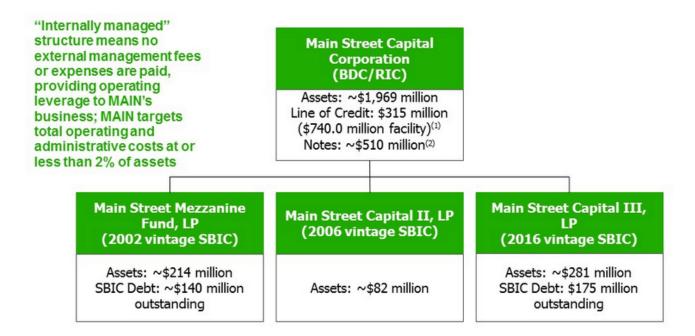
- Regulated by the U.S. Small Business Administration (SBA)
- Accessto low cost, fixed rate, long-term leverage
- Total SBIC debenture regulatory financing capacity of \$350.0 million
- Total outstanding leverage of \$314.8 million through two wholly owned SBIC Funds
- · MAIN is a previous SBIC of the Year Award recipient

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# MAIN Corporate Structure – Internally Managed



(1) As of June 30, 2020, MAIN's credit facility had \$740.0 million in total commitments. MAIN's credit facility includes an accordion feature which could increase total commitments up to \$800.0 million

(2) \$325.0 million of 5.20% Notes due May 2024 and \$185.0 million of 4.50% Notes due December 2022. In July 2020, MAIN issued an additional \$125.0 million aggregate principal amount of the 5.20% Notes, resulting in an outstanding principal balance of \$450.0 million for the 5.20% Notes.

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# MAIN Co-Founders and Executive Management Team

Dwayne Hyzak; CPA CEO	<ul> <li>Co-founded MAIN; Joined Main Street group in 2002; affiliated with Main Street group since 1999</li> <li>Director of acquisitions / integration with Quanta Services (NYSE: PWR)</li> <li>Manager with a Big 5 Accounting Firm's audit and transaction services groups</li> </ul>	
David Magdol <sup>(v)©)</sup> President and CIO <sup>©)</sup>	<ul> <li>Co-founded MAIN; Joined Main Street group in 2002</li> <li>Vice President in Lazard Freres Investment Banking Division</li> <li>Vice President of McMullen Group (John J. McMullen's Family Office)</li> </ul>	
Vince Foster; CPA & JD®® Executive Chairman	<ul> <li>Co-founded MAIN and MAIN predecessor funds (1997)</li> <li>Co-founded Quanta Services (NYSE: PWR)</li> <li>Partner in charge of a Big 5 Accounting Firm's Corporate Finance/Mergers and Acquisitions practice for the Southwest United States</li> </ul>	
Jesse Morris; CPA COO <sup>(4)</sup> and Executive Vice President	<ul> <li>Joined MAIN in 2019</li> <li>Previously Executive Vice President with Quanta Services (NYSE: PWR)</li> <li>Prior experience with a Big 5 Accounting Firm and a publicly-traded foodservice distribution company</li> </ul>	
Brent Smith; CPA CFO and Treasurer	<ul> <li>Joined MAIN in 2014</li> <li>Previously CFO with a publicly-traded oilfield services company</li> <li>Prior experience with a Big 5 Accounting Firm and a publicly-traded financial consulting firm</li> </ul>	
Jason Beauvais; JD SVP, GC, CCO <sup>(S)</sup> and Secretary	<ul> <li>Joined MAIN in 2008</li> <li>Previously attorney for Occidental Petroleum Corporation (NYSE: OXY) and associate in the corporate and securities section at Baker Botts LLP</li> </ul>	
<ol> <li>Member of MAIN Executive Committee</li> <li>Member of MAIN Investment Committee</li> <li>Chief Investment Officer</li> <li>Chief Operating Officer</li> <li>Chief Compliance Officer</li> </ol>		
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# Monthly Dividends Per Share – Sustainable Growth

Recurringmonthly dividend Trailing Twelve Months Monthly Dividends Per Share has never been decreased \$2.50 and has shown meaningful (86%) growth since IPO \$2.25 **Based upon the current** annualizedmonthly dividends for the fourth \$2.00 quarter of 2020, the annual effective yield on MAIN's \$1.75 stock is 7.9%(1) MAIN has also paid \$4.040 in \$1.50 supplemental dividends Cumulative dividends paid or \$1.25 declared, including supplemental dividends, from \$1.00 October 2007 IPO (at \$15.00 2010 2011 2012 2013 2014 2015 2018 2017 2018 2019 2008 2009 2020 per share) through Q4 2020 equal \$29.600 per share<sup>(2)</sup> = Monthly Dividends (2)

(1) As of August 5, 2020; based upon the closing market price of \$31.05 per share and the annualized most recently declared monthly dividends

(2) Based upon dividends which have been paid or declared as of August 5, 2020

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**Investment Portfolio** 

# 2<sup>nd</sup> Quarter – 2020

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# **Total Investment Portfolio**

Diversity provides<br/>structural protection to<br/>investment portfolio,<br/>revenue sources, income,<br/>cash flows and<br/>shareholder dividendsIncludes complementary LMM debt and equity investments, Private<br/>Loan debt investments and Middle Market debt investmentsTotal investment portfolio at fair value consists of approximately<br/>49% LMM / 27% Private Loan / 17% Middle Market / 7% Other(1)<br/>Portfolio investments

#### 177 LMM, Private Loan and Middle Market portfolio companies

- Average investment size of \$13.0 million<sup>(2)</sup>
- Largest individual portfolio company represents 3.7%<sup>(3)</sup> of total investment income and 3.0% of total portfolio fair value (most investments are less than 1%)
- Eleven non-accrual investments, which represent 1.9% of the total investment portfolio at fair value and 6.3% at cost.
- Weighted-average effective yield<sup>(4)</sup> of 9.5%

#### Significant diversification

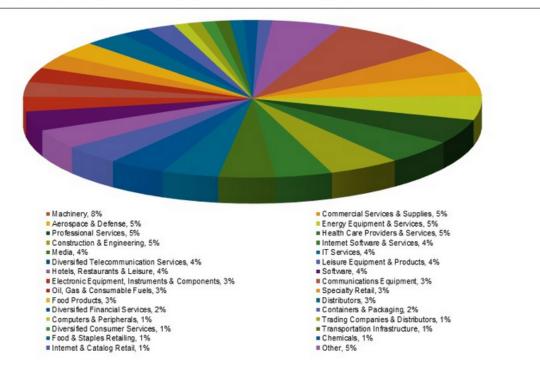
- IssuerIndustry
- Geography
- End markets
- Transaction type
- Vintage
- (1) Other includes MSC Adviser I, LLC, MAIN's External Investment Manager
- (2) As of June 30, 2020; based on cost
- (3) Based upon total investment income for the trailing twelve month period ended June 30, 2020
- (4) Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of
- the debt instruments and any debt investments on non-accrual status

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# Total Portfolio by Industry (as a Percentage of Cost) (1)



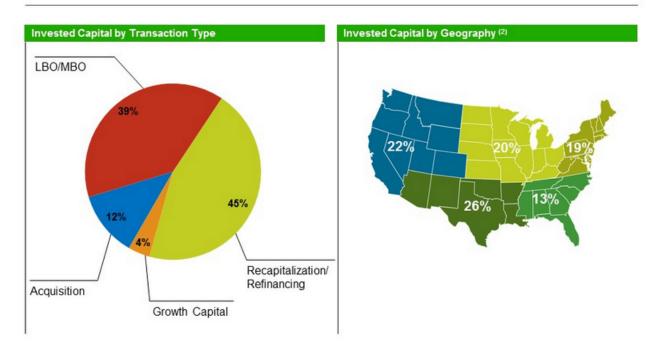
 Excluding MAIN's Other Portfolio investments and the External Investment Manager, as described in MAIN's public filings, which represent approximately 5% of the total portfolio

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# Diversified Total Portfolio (as a Percentage of Cost) (1)



Excluding MAIN's Other Portfolio investments and the External Investment Manager, as described in MAIN's public filings, which represent approximately 5% of the total portfolio
 Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 2% of the total portfolio

(2) based upon portions company neuropautors and exclusing any inclusion and addition of the open approximately 2 to or the total portions			
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		Page 21	



# LMM Investment Portfolio

LMM Investment Portfolio consists of a diversified mix of secured debt and lower cost basis equity investments

#### 69 portfolio companies / \$1,188.0 million in fair value

49% of total investment portfolio at fair value

#### Debt yielding 11.6%<sup>(1)</sup> (65% of LMM portfolio at cost)

- 98% of debt investments have first lien position
- · 65% of debt investments earn fixed-rate interest
- Approximately 780 basis point net cash interest margin vs "matched" fixed interest rate on SBIC debentures

#### Equity in 99% of LMM portfolio companies representing 41% average ownership position (35% of LMM portfolio at cost)

- Opportunity for fair value appreciation, capital gains and cash dividend income
- 62% of LMM companies<sup>(2)</sup> with direct equity investment are currently paying dividends
- Fair value appreciation of equity investments supports Net Asset Value per share growth
- · Lower entry multiple valuations, lower cost basis
- \$155.7 million, or \$2.37 per share, of cumulative pre-tax net unrealized appreciation at June 30, 2020

(1) Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

(2) Includes the LMM companies which (a) MAIN is invested in direct equity and (b) are treated as flow-through entities for tax purposes; based upon dividend income for the trailing twelve month period ended June 30, 2020

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# LMM Investment Portfolio

LMM Investment Portfolio is a pool of high quality, seasoned assets with attractive risk-adjusted return characteristics

#### Median LMM portfolio credit statistics:

- Senior leverage of 2.7x EBITDA through MAIN debt position
- 2.8x EBITDA to senior interest coverage
- Total leverage of 3.0x EBITDA including debt junior in priority to MAIN
- Free cash flow de-leveraging improves credit metrics and increases equity appreciation

Average investment size of \$17.2 million at fair value or \$15.0 million on a cost basis (less than 1% of total investment portfolio)

Opportunistic, selective posture toward new investment activity over the economic cycle

#### High quality, seasoned LMM portfolio

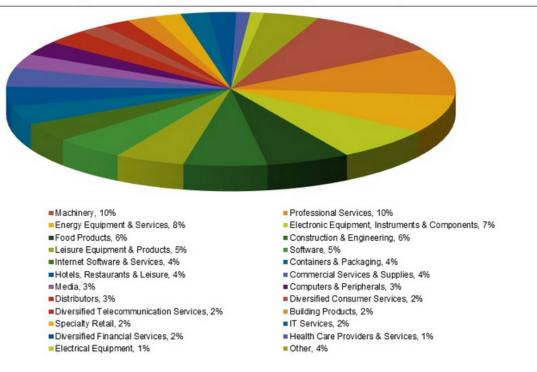
- Total LMM portfolio investments at fair value equals 115% of cost
- Equity component of LMM portfolio at fair value equals 158% of cost
- Significant portion of LMM portfolio has de-leveraged and a majority of the LMM portfolio investments have experienced equity appreciation

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# LMM Portfolio by Industry (as a Percentage of Cost)

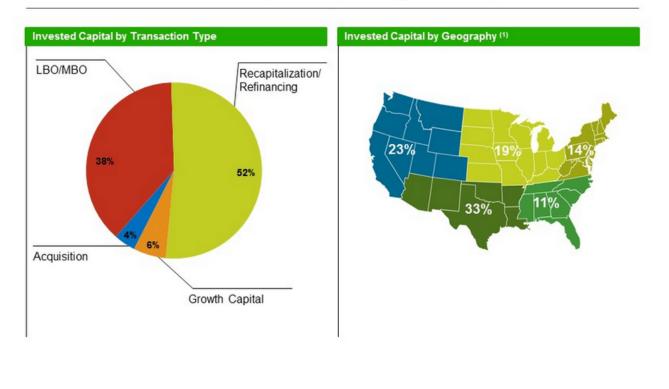


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# Diversified LMM Portfolio (as a Percentage of Cost)

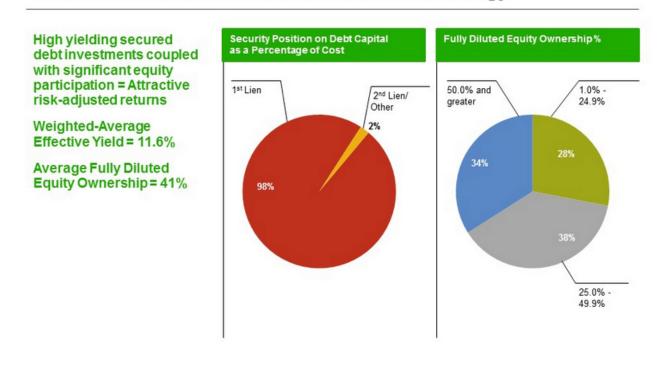


(1) Based upon portfolio company headquarters

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		Page 25



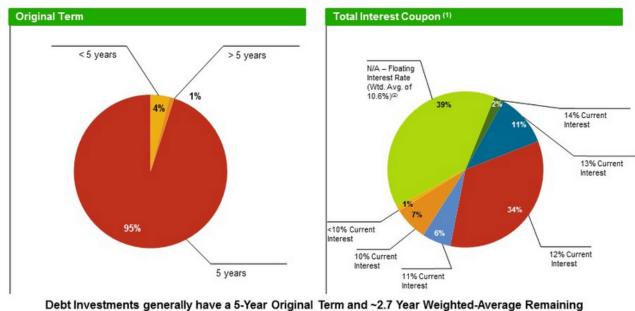
# LMM Portfolio Attributes Reflect Investment Strategy



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		Page 28



# Term and Total Interest Coupon of Existing LMM Debt Investments



Debt Investments generally have a 5-Year Original Term and ~2.7 Year Weighted-Average Remaining Duration; Weighted-Average Effective Yield of 11.6% on Debt Portfolio

(1) Interest coupon excludes amortization of deferred upfront fees, original issue discount, exit fees and any debt investments on non-accrual status

(2) Floating interest rates generally include contractual minimum "floor" rates; Interest rate of 10.6% is based on weighted-average principal balance of floating rate debt investments as of lune 30, 2020

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		Page 27



# **Private Loan Investment Portfolio**

Private Loan Investment Portfolio provides a diversified mix of	<ul> <li>64 investments / \$653.8 million in fair value</li> <li>27% of total investment portfolio at fair value</li> </ul>
investments and sources of income to complement the LMM Investment Portfolio	Average investment size of \$11.7 million <sup>(1)</sup> (less than 1% of total portfolio)
	Investments in secured debt instruments
	<ul> <li>92% of Private Loan portfolio is secured debt</li> </ul>
	<ul> <li>95% of Private Loan debt portfolio is first lien term debt</li> </ul>
	Debt yielding 8.7% <sup>(2)</sup>
	<ul> <li>91% of Private Loan debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate credit facility</li> <li>Approximately 575 basis point net cash interest margin vs "matched" floating rate on the MAIN credit facility</li> </ul>

(1) As of June 30, 2020; based on cost

 Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status
 87% of floating interest rates on Private Loan debt investments are subject to contractual minimum "floor" rates

(5) 67% of libating interest rates on Private Loan debt investment	s are subject to contractuarminimum moor rates
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# Middle Market Investment Portfolio

### Middle Market

Investment Portfolio provides a diversified mix of investments and diverse sources of income to complement the LMM Investment Portfolio and a potential source of liquidity for MAIN's future investment activities

### 44 investments / \$410.5 million in fair value

17% of total investment portfolio at fair value

# Average investment size of \$11.7 million<sup>(1)</sup> (less than 1% of total portfolio)

#### Investments in secured and/or rated debt investments

- · 94% of Middle Market portfolio is secured debt
- · 92% of Middle Market debt portfolio is first lien term debt

#### Debt yielding 7.7%<sup>(2)</sup>

- 95% of Middle Market debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate credit facility
- Approximately 500 basis point net cash interest margin vs
   "matched" floating rate on the MAIN credit facility

#### More investment liquidity compared to LMM

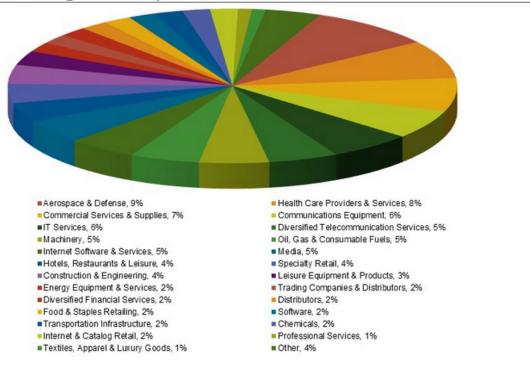
(1) As of June 30, 2020; based on cost

 Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status
 74% of floating interest rates on Middle Market debt investments are subject to contractual minimum "floor" rates

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	(3) 74% of floating interest rates on Middle	market debt investments are subject to contractual minimum	noor	ra



# Private Loan & Middle Market Portfolios by Industry (as a Percentage of Cost)

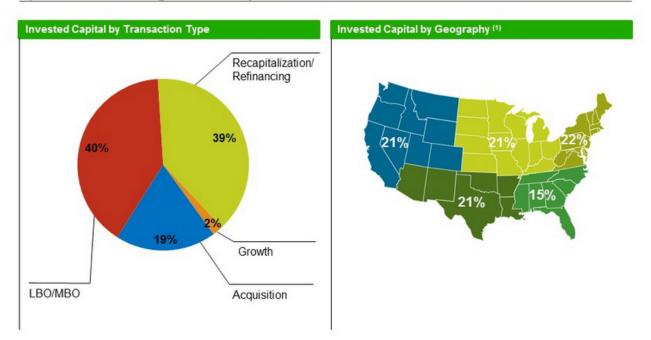


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# Diversified Private Loan & Middle Market Investments (as a Percentage of Cost)



(1) Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 3% of the combined Private Loan and Middle Market portfolios

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		Page 31



**Main Street Capital Corporation** 

**Financial Overview** 

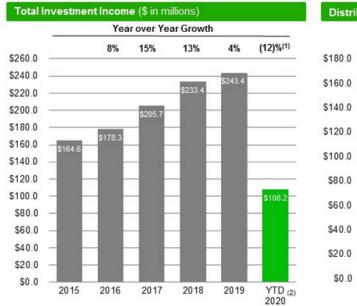
# 2<sup>nd</sup> Quarter – 2020

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# **MAIN Financial Performance**





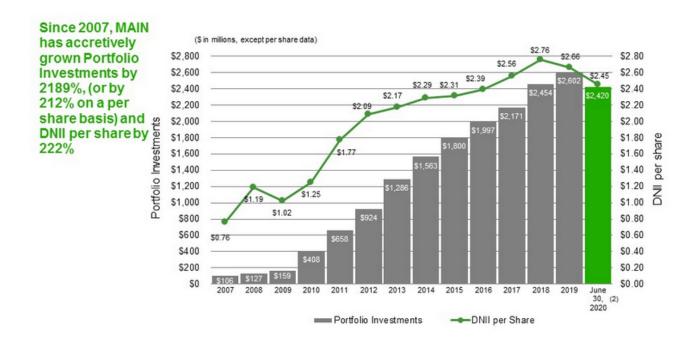
(1) Reflects year-to-date June 30, 2020 performance compared with year-to-date June 30, 2019 performance

(2) Through June 30, 2020

			Page 33
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-	) See Non-GAAP Information included on page 47 of this presentation.		



# Long-Term Portfolio and DNII<sup>(1)</sup> Per Share Growth



(1) See Non-GAAP Information included on page 47 of the presentation.

(2) DNII per share for the trailing twelve month period ended June 30, 2020

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# Efficient and Leverageable Operating Structure

MAIN's internally managed operating structure provides significant operating leverage and greater returns for our shareholders

# "Internally managed" structure means no external management fees or expenses are paid

#### Alignment of interest between management and investors

- Greater incentives to maximize increases to shareholder value and rationalize debt and equity capital raises
- 100% of MAIN's management efforts and activities are for the benefit of the BDC

# MAIN targets total operating expenses<sup>(1)</sup> as a percentage of average assets (Operating Expense to Assets Ratio) at or less than 2%

- · Long-term actual results have significantly outperformed target
- Industry leading Operating Expense to Assets Ratio of 1.2%<sup>(2)</sup>

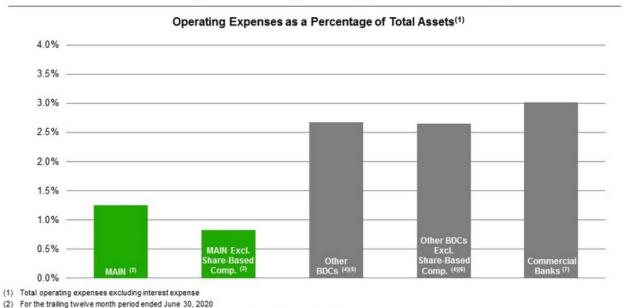
#### Significant portion of total operating expenses<sup>(1)</sup> are non-cash

- Non-cash expense for restricted stock amortization was 34.0%<sup>(2)</sup> of total operating expenses <sup>(1)</sup>
- Operating Expense to Assets Ratio of 0.8%<sup>(2)</sup> excluding non-cash restricted stock amortization expense
- (1) Total operating expenses, including non-cash share based compensation expense and excluding interest expense
- (2) Based upon the trailing twelve month period ended June 30, 2020

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### MAIN Maintains a Significant Operating Cost Advantage

(3) For the trailing twelve month period ended June 30, 2020, excluding non-cash share-based compensation expense

(4) Other BDCs includes dividend paying BDCs that have been publicly-traded for at least two years and have total assets greater than \$500 million based on individual SEC Filings as of December 31, 2019; specifically includes: AINV, ARCC, BBDC, BKCC, CCAP, CGBD, CSWC, FDUS, FSK, GAIN, GBDC, GSBD, HTGC, MRCC, NEWT, NMFC, OCSI, OCSL, OFS, PFLT, PNNT, PSEC, SAR, SCM, SLRC, SUNS, TCPC, TPVG, TSLX and WHF

(5) Calculation represents the average for the companies included in the group and is based upon the trailing twelve month period ended March 31, 2020 as derived from each company's SEC filings

(6) Calculation represents the average for the companies included in the group and excludes non-cash share-based compensation. Based upon the trailing twelve month period ended March 31, 2020 as derived from each company's SEC filings

(7) Source: SNL Financial. Calculation represents the average for the trailing twelve month period ended March 31, 2020 and includes commercial banks with a market capitalization between \$500 million and \$3 billion

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# **MAIN Income Statement Summary**

( <b>\$</b> in 000's)	Q2 19	Q3 19	Q4 19	Q1 20 <sup>(1)</sup>	Q2 20	Q2 20 vs. Q2 19 % Change <sup>(2)</sup>
Total Investment Income	\$ 61,293	\$ 60,068	\$ 60,649	\$ 56,150	\$ 52,007	(15)%
Expenses:						
Interest Expense	(12,329)	(12,893)	(13, 122)	(12,441)	(11,898)	3%
G&A Expense	(6,969)	(5,591)	(5,477)	(4,327)	(5,998)	14%
Distributable Net Investment Income (DNII) <sup>(3)</sup>	41,995	41,584	42,050	39,382	34,111	(19)%
DNII Margin %	68.5%	69.2%	69.3%	70.1%	65.6%	
Share-based compensation	(2,378)	(2,572)	(2,803)	(2,837)	(2,817)	(18)%
Net Investment Income	39,617	39,012	39,247	36,545	31,294	(21)%
Net Realized Loss	(2,554)	(5,876)	(949)	(21,866)	(8,584)	236%
Net Unrealized Appreciation (Depreciation)	4,624	(3,246)	(23,533)	(194,381)	13,164	185%
Income Tax Benefit (Provision)	(3,433)	4,012	1,249	8,264	7,495	NM
Net Increase in Net Assets	\$ 38,254	\$ 33,902	\$ 16,014	\$(171,438)	\$ 43,369	13%

(1) Excludes the effect of the S0.5 million realized loss recognized in the first quarter of 2020 on the repayment of the SBIC debentures issued prior to the date of the Main Street Capital II, LP acquisition which had previously been accounted for on the fair value method of accounting and the related accounting reversals of prior unrealized depreciation; The net effect of this item has no effect on Net Increase in Net Assets or Distributable Net Investment Income

Percent change from prior year is based upon impact (increase/(decrease)) on Net Increase (Decrease) in Net Assets
 See Non-GAAP Information included on page 47 of this presentation. NM – Not Measurable / Not Meaningful

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## MAIN Per Share Change in Net Asset Value (NAV)

(\$ per share)		Q2 19		23 19	(	Q4 19	C	1 20 <sup>(1)</sup>	(	22 20
Beginning NAV	\$	24.41	s	24.17	\$	24.20	\$	23.91	s	20.73
Distributable Net Investment Income <sup>(4)</sup>		0.67		0.66		0.66		0.61		0.52
Share-Based Compensation Expense		(0.04)		(0.04)		(0.04)		(0.04)		(0.04)
Net Realized Loss		(0.04)		(0.09)		(0.01)		(0.34)		(0.13)
Net Unrealized Appreciation (Depreciation)		0.07		(0.05)		(0.37)		(3.01)		0.20
Income Tax Benefit (Provision)		(0.05)	_	0.06		0.02		0.13	_	0.11
Net Increase (Decrease) in Net Assets		0.61		0.54		0.26		(2.65)		0.66
Regular Monthly Dividends to Shareholders		(0.60)		(0.615)		(0.615)		(0.615)		(0.615)
Supplemental Dividends to Shareholders		(0.25)		-		(0.24)		-		-
Accretive Impact of Stock Offerings <sup>(2)</sup>		0.08		0.09		0.28		0.06		0.16
Other <sup>(3)</sup>	_	(0.08)	_	0.01		0.02		0.02		(0.09)
Ending NAV	\$	24.17	s	24.20	\$	23.91	\$	20.73	s	20.85
Weighted Average Shares	62	,880,035	63,	297,943	63,	775,000	64	536,471	65,	303,580

Certain fluctuations in per share amounts are due to rounding differences between quarters.

(1) Excludes the effect of the \$0.5 million realized loss recognized in the first quarter of 2020 on the repayment of the SBIC debentures issued prior to the date of the Main Street Capital II, LP acquisition which had previously been accounted for on the fair value method of accounting and the related accounting reversals of prior unrealized depreciation; The net effect of this item has no effect on Net Increase in Net Assets or Distributable Net Investment Income

Includes accretive impact of shares issued through the Dividend Reinvestment Plan (DRP) and ATM program
 Includes differences in weighted-average shares utilized for calculating changes in NAV during the period and actual shares outstanding utilized in computing ending NAV and

other minor changes See Non-GAAP Information included on page 47 of this presentation. Net Investment Income per share for Q2 19, Q3 19, Q4 19, Q1 20 and Q2 20 was \$0.63, \$0.62, \$0.62, (4) \$0.57 and \$0.48, respectively.

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# **MAIN Balance Sheet Summary**

(\$ in 000's, except per share amounts)	Q2 19		Q3 19		Q4 19	Q1 20		Q2 20
LMM Portfolio Investments	\$ 1,213,697	\$	1, 199, 633	s	1,206,865	\$ 1, 168, 150	\$	1,188,006
Middle Market Portfolio Investments	519,614		548,710		522,083	418,442		410,501
Private Loan Investments	594,421		627,893		692, 117	629,094		653,824
Other Portfolio Investments	111,119		110,632		106,739	95,481		98,142
External Investment Manager	69,578		70,328		74,520	61,580		69,080
Cash and Cash Equivalents	70,548		52,281		55,246	54, 188		68,539
Other Assets	 50,801		55,901		53,979	 48,553		57,703
Total Assets	\$ 2,629,778	\$	2,665,378	s	2,711,549	\$ 2,475,488	\$	2,545,79
Credit Facility	\$ 122,000	\$	150,000	s	300,000	\$ 277,000	\$	315,000
SBIC Debentures <sup>(1)</sup>	315,189		305,768		306, 188	299, 146		308,814
Notes Payable <sup>(2)</sup>	603,678		604,215		507,824	507,892		508,074
Other Liabilities	67,829		73,340		61,147	55,279		42,963
Net Asset Value (NAV)	 1,521,082		1,532,055		1,536,390	 1,336,170	_	1,370,944
Total Liabilities and Net Assets	\$ 2,629,778	s	2,665,378	s	2,711,549	\$ 2,475,487	\$	2,545,795
Total Portfolio Fair Value as % of Cost	109%		108%		107%	99%		100%
Common Stock Price Data:								
High Close	\$ 41.80	S	44.34	S	43.68	\$ 45.00	\$	35.82
Low Close	37.49		40.90		41.27	15.74		17.34
Quarter End Close	41.12		43.21		43.11	20.51		31.1

Includes adjustment to the face value of MSC II SBIC debentures pursuant to the fair value method of accounting elected for such MSC II SBIC borrowings for the periods from Q2 19 to Q1 20; Total par value of MAIN's SBIC debentures at June 2020 was \$314.8 million
 Includes \$325.0 million of 5.20% Notes due May 2024 and \$185.0 million of 4.50% Notes due December 2022. In July 2020, MAIN issued an additional \$125.0 million aggregate principal amount of the 5.20% Notes, resulting in an outstanding principal balance of \$450.0 million for the 5.20% Notes.

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# **MAIN Liquidity and Capitalization**

(\$ in 000's)	Q2 19	Q3 19	Q4 19	Q120	Q2 20
Cash and Cash Equivalents	\$ 70,548	\$ 52,281	\$ 55,246	\$ 54,188	\$ 68,539
Availability Under Credit Facility (1)	583,000	555,000	405,000	463,000	425,000
Remaining SBIC Debentures Capacity	25,200	35,200	35,200	20,200	35,200
Total Liquidity	\$ 678,748	\$ 642,481	\$ 495,446	\$ 537,388	\$ 528,739
Debt at Par Value: Credit Facility <sup>(1)</sup>	\$ 122,000	\$ 150,000	\$ 300,000	\$ 277,000	\$ 315,000
SBIC Debentures	321,800	311,800	311,800	304,800	314,800
Notes Payable <sup>(2)</sup>	610,000	610,000	510,000	510,000	510,000
Total Debt	1,053,800	1,071,800	1,121,800	1,091,800	1,139,800
Net Asset Value (NAV)	1,521,082	1,532,055	1,536,390	1,336,170	1,370,944
Total Capitalization	\$ 2,574,882	\$ 2,603,855	\$ 2,658,190	\$ 2,427,970	\$ 2,510,744
Debt to NAV Ratio <sup>(3)</sup>	0.69 to 1.0	0.70 to 1.0	0.73 to 1.0	0.82 to 1.0	0.83 to 1.0
Non-SBIC Debt to NAV Ratio <sup>(4), (7)</sup>	0.48 to 1.0	0.50 to 1.0	0.53 to 1.0	0.59 to 1.0	0.60 to 1.0
Net Debt to NAV Ratio <sup>(5), (7)</sup>	0.65 to 1.0	0.67 to 1.0	0.69 to 1.0	0.78 to 1.0	0.78 to 1.0
Interest Coverage Ratio <sup>(6)</sup>	4.61 to 1.0	4.49 to 1.0	4.33 to 1.0	4.25 to 1.0	4.12 to 1.0

As of June 30, 2020, MAIN's credit facility had \$740.0 million in total commitments with an accordion feature to increase up to \$800.0 million; Borrowings under this facility are available to provide additional liquidity for investment and operational activities
 Includes both the par value of the 5.20% notes (\$325.0 million) and the 4.50% notes (\$185.0 million). In July 2020, MAIN issued an additional \$125.0 million aggregate principal amount of the 5.20% Notes, resulting in an outstanding principal balance of \$450.0 million for the 5.20% Notes.
 SBIC Debentures are not included as "senior debt" for purposes of the BDC 200% asset coverage requirements pursuant to exemptive relief received by MAIN; Debt to NAV Ratio is calculated based upon the par value of debt of both the credit facility and notes payable
 Non-SBIC Debt to NAV Ratio is calculated based upon the par value of debt of both the credit facility and notes payable

(5) Net debt in this ratio includes par value of total debt less cash and cash equivalents

(6) (7)  $\label{eq:DNIP7} \mbox{ + interest expense } \textit{l} \mbox{ interest expense on a trailing twelve month basis} \\ \mbox{ See Non-GAAP Information included on page 47 of this presentation.} \\$ 

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# Stable, Long-Term Leverage -Significant Unused Capacity

MAIN maintains a	Facility	Interest Rate	Maturity	Principal Drawn
conservative capital structure, with limited overall leverage and	\$740.0 million Credit Facility <sup>(1)</sup>	L+1.875% floating (2.0% <sup>(2)</sup> )	September 2023 (fully revolving until maturity)	\$315.0 million
low cost, long-term debt			Redeemable at MAIN's option at any time, subject	
Capital structure is designed to correlate and compliment	Notes Payable	4.5% fixed	to certain make whole provisions; Matures December 1, 2022	\$185.0 million
expected duration and fixed/floating rate nature of investment portfolio assets	Notes Payable <sup>(3)</sup>	5.2% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures May 1, 2024	\$325.0 million
	SBIC Debentures	3.5% fixed (weighted average)	Various dates between 2020 - 2030 (weighted average duration = 5.3 years)	\$314.8 million

As of June 30, 2020 MAIN's credit facility had \$740.0 million in total commitments from 18 relationship banks, with an accordion feature which could increase total commitments up to \$800.0 million
 Revolver rate reflects the rate based on LIBOR effective as of the contractual reset date as of July 1, 2020
 In July 2020, MAIN issued an additional \$125.0 million aggregate principal amount of the 5.20% Notes, resulting in an outstanding principal balance of \$450.0 million for the 5.20% Notes.

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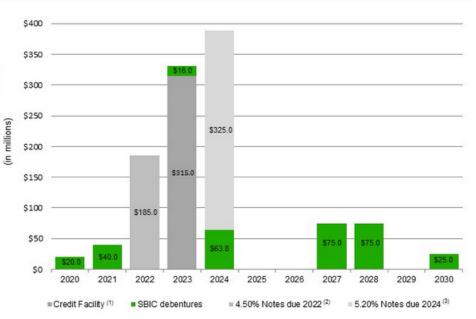
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# Long-term Maturity of Debt Obligations

#### MAIN's conservative capital structure provides long-term access to attractivelypriced and structured debt facilities

- Allows for investments in assets with long-term holding periods / illiquid positions and greater yields and overall returns
- Provides downside protection and liquidity through economic cycles
- Allows MAIN to be opportunistic during periods of economic uncertainty



(1) Based upon outstanding balance as of June 30, 2020; total commitments at June 30, 2020 were \$740.0 million

(2) Issued in November 2017; redeemable at MAIN's option at any time, subject to certain make-whole provisions

 Issued in April 2019 with a follow-on issuence in December 2019; redeemable at MAN's option at any time, subject to certain make-whole provisions. In July 2020, MAIN issued an additional \$125.0 million aggregate principal amount of the 5.20% Notes, resulting in an outstanding principal balance of \$450.0 million for the 5.20% Notes.

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		Page 42



# Interest Rate Impact and Sensitivity

While MAIN's financial results are subject to significant impact from changes in interest rates, upside is greater than downside due to majority fixed rate debt obligations and majority floating rate debt investments with minimum interest rate floors

- 72% of MAIN's outstanding debt obligations have fixed interest rates<sup>(4)</sup>, limiting the increase in interest expense
- 71% of MAIN's debt investments bear interest at floating rates<sup>(4)</sup>, the majority of which contain contractual minimum index rates, or "interest rate floors" (weighted-average floor of approximately 110 basis points)(5)
- Provides MAIN the opportunity to achieve significant increases in net investment income if interest rates rise, with limited remaining negative impact if interest rates fall

The following table illustrates the approximate annual changes in the components of MAIN's net investment income due to hypothetical increases (decreases) in interest rates<sup>(1)(2)</sup> (dollars in thousands):

Basis Point Increase (De crease) in Interest Rate	Increase (De crease) in Interest In come	(Increase) Decrease in Interest Expense <sup>(3)</sup>	In cre ase (Decrease) in Net Inve stment Income	Increase (Decrease) in Net Investment Income per Share <sup>(5)</sup>
(150)	(1,099)	544	(555)	(0.01)
(100)	(921)	544	(377)	(0.01)
(50)	(706)	544	(162)	-
(25)	(547)	544	(3)	-
25	675	(788)	(113)	
50	1,374	(1,575)	(201)	-
75	2,380	(2,363)	17	-
100	5,036	(3, 150)	1,886	0.03
125	8,036	(3,938)	4,098	0.06
150	11,210	(4,725)	6,485	0.10

- (1) Assumes no changes in the portfolio investments, outstanding revolving credit facility borrowings or other debt obligations existing as of June 30, 2020
- Assumes that all LIBOR and prime rates would change effectively immediately on the first day of the (2)generally on either a monthly or quarterly basis across both the investments and our revolving credit facility
- (3) The hypothetical (increase) decrease in interest expense would be impacted by the changes in the amount of debt outstanding under our revolving credit facility, with interest expense (increasing) decreasing as the debt outstanding under our revolving credit facility increases (decreases) (4)
- As of June 30, 2020
- (5) Weighted-average interest rate floor calculated based on debt principal balances as of June 30, 2020
- (6) Per share amount is calculated using shares outstanding as of June 30, 2020

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Page 44

# Significant Management Ownership / Investment

Significant equity	# of Shares <sup>(2)</sup>	June 30, 2020 <sup>(3)</sup>
ownership by MAIN's management team, coupled with internally managed structure, provides alignment of interest between MAIN's management and our shareholders	3,308,235	\$102,985,356

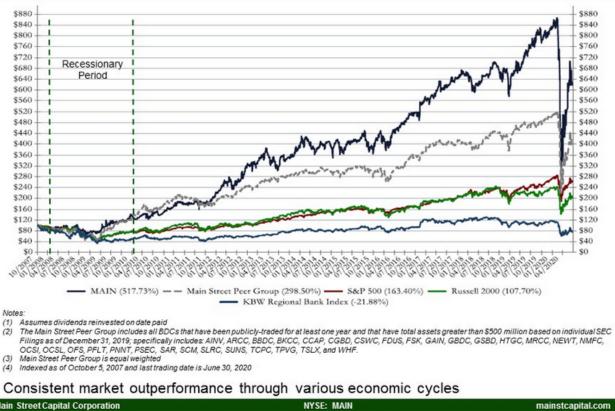
(1) Includes members of MAIN's executive and senior management team and the members of MAIN's Board of Directors

(2) Includes 1,118,151 shares, or approximately \$29.2 million, purchased by Management as part of, or subsequent to, the MAIN IPO, including 46,642 shares, or approximately \$1.2 million, purchased in the quarter ended June 30, 2020
 (3) Based upon closing market price of \$31.13/share on June 30, 2020

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(5) Dased upon closing market price of 551. Iorshare on same 50, 2020		



## MAIN Total Return Performance Since IPO



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Page 45



# **Executive Summary**

#### Unique focus on under-served Lower Middle Market

- · Inefficient asset class with less competition
- · Unique market opportunity with attractive risk-adjusted returns
- · Generally first lien, senior secured debt investments plus meaningful equity participation

#### Invest in complementary interest-bearing Private Loan and Middle Market debt investments

- · Lower risk / more liquid asset class
- · Opportunity for consistent investment activity
- · Generally first lien, senior secured debt investments

#### Efficient internally managed operating structure drives greater shareholder returns

- · Alignment of interests between management and our shareholders
- · Maintains the lowest operating cost structure in the BDC industry
- · Favorable operating cost comparison to other yield oriented investment options

#### Attractive, recurring monthly dividend yield and historical net asset value per share growth

- · Periodic increases in monthly dividends
- · Increase in net asset value per share creates opportunity for stock price appreciation

#### Strong liquidity and stable capitalization for sustainable growth

#### Highly invested management team with successful track record

## Niche investment strategy with lower correlation to broader debt/ equity markets

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# **Non-GAAP Information**

Distributable net investment income is net investment income, as determined in accordance with U.S. generally accepted accounting principles, or U.S. GAAP, excluding the impact of share-based compensation expense which is non-cash in nature. MAIN believes presenting distributable net investment income and the related per share amount is useful and appropriate supplemental disclosure of information for analyzing its financial performance since share-based compensation does not require settlement in cash. However, distributable net investment income is a non-U.S. GAAP measure and should not be considered as a replacement for net investment income and other earnings measures presented in accordance with U.S. GAAP. Instead, distributable net investment income should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial performance. Net Debt to NAV Ratio is calculated as the Debt to NAV Ratio as determined in accordance with U.S. GAAP, except that total debt is reduced by cash and cash equivalents. The Non-SBIC Debt to NAV Ratio is calculated in the same manner as the Debt to NAV Ratio, except that outstanding SBIC debentures are excluded from the debt pursuant to an exemptive order Main Street received from the Securities and Exchange Commission. Main Street believes presenting the Net Debt to NAV Ratio is useful and appropriate supplemental disclosure for analyzing its financial position and leverage. Main Street believes presenting the Non-SBIC Debt to NAV Ratio is useful and appropriate supplemental disclosure because Main Street, a business development company, is permitted to exclude such borrowings from its regulatory asset coverage ratio calculation pursuant to an exemptive order received from the Securities and Exchange Commission. However, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio are non-U.S. GAAP measures and should not be considered as replacements for the Debt to NAV Ratio and other financial measures presented in accordance with U.S. GAAP. Instead, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio should be reviewed only in connection with such U.S. GAAP measures in analyzing Main Street's financial position.

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# MAIN Corporate Data

Please visit our website at www.mainstcapital.com for additional information

#### Board of Directors

Valerie L. Banner SVP, General Counsel & Corporate Secretary Exterran Corporation

Vincent D. Foster Executive Chairman Main Street Capital Corporation

Arthur L. French Retired CEO/Executive

J. Kevin Griffin SVP, Financial Planning & Analysis Novant Health, Inc.

Dwayne L. Hyzak CEO Main Street Capital Corporation

John E. Jackson President & CEO Spartan Energy Partners, LP

Brian E. Lane CEO & President Comfort Systems USA

Kay Matthews Board of Directors SVB Financial Group and

Coherent, Inc.

Dunia A. Shive Board of Directors Kimberly-Clark Corporation and Trinity Industries, Inc.

Main Street Capital Corporation

Board of Directors (cont.) Stephen B. Solcher SVP, Finance and Operations & Chief Financial Officer

nd Operations Janney Mo cial Officer (410) 583-

Executive Officers (2

Dwayne L. Hyzak Chief Executive Officer

BMC Software

David L. Magdol President & Chief Investment Officer

Vincent D. Foster, Executive Chairman

Jesse E. Morris Chief Operating Officer and Executive Vice President

Brent D. Smith Chief Financial Officer & Treasurer

Jason B. Beauvais SVP, General Counsel, Secretary & Chief Compliance Officer

Nicholas T. Meserve Managing Director (MD) Lance A. Parker

Vice President & Chief Accounting Officer Research Coverage Mitchel Penn Janney Montgomery Scott (410) 583-5976

Bryce Rowe National Securities Corporation (212) 417-8243

Robert J. Dodd Raymond James (901) 579-4560

Kenneth S. Lee RBC Capital Markets (212) 905-5995

Michael Ramirez SunTrust Robinson Humphrey (404) 926-5607

Securities Listing

Common Stock - NYSE: MAIN

Corporate Headquarters

Houston, TX 77056 Tel: (713) 350-6000

Fax: (713) 350-6042

Grant Thornton, LLP

Corporate Counsel

Houston, TX

Dechert, LLP

Washington, D.C.

Independent Registered

Public Accounting Firm

1300 Post Oak Blvd, 8th Floor

#### Transfer Agent

American Stock Transfer & Trust Co. Tel: (800) 937-5449 www.astfinancial.com Investor Relation Contacts

Dwayne L. Hyzak Chief Executive Officer Brent D. Smith Chief Financial Officer

Tel: (713) 350-6000

Ken Dennard Zach Vaughan Dennard Lascar Investor Relations Tel: (713) 529-6600

#### ManagementExecutiveCommittee

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief Investment Officer Vincent D. Foster, Executive Chairman

#### InvestmentCommittee

Dwayne L. Hyzak, Chief Executive Officer David L. Magdol, President & Chief

Investment Officer Vincent D. Foster, Executive Chairman

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# **Debt Capital Markets Presentation**

Second Quarter - 2020

Main Street Capital Corporation

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# Disclaimers

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# 2<sup>nd</sup> Quarter – 2020

Main	Street Ca	pital Con	poration

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# MAIN is a Principal Investor in Private Debt and Equity

Unique investment	Internally-managed Busine
strategy, internally	• IPO in 2007
managed operating	• \$4.0 billion in capital unde
structure and focus on	– \$3.0 billion internally a
Lower Middle Market	– \$1.0 billion as a sub-ac
differentiates MAIN from	Primarily invests in the un
other investment firms	• Targets companies with r
Conservative capital structure with S&P rating of BBB-/Stable outlook	EBĬTDA between \$3 million Debt investments in Middle • Larger companies than L between \$20 million - \$10 Debt investments originate

#### ess Development Company (BDC)

- ler management<sup>(1)</sup>
- at MAIN<sup>(1)</sup>
  - dviser to a third party<sup>(1)</sup>

#### nder-served Lower Middle Market (LMM)

revenue between \$10 million - \$150 million; ion - \$20 million

#### e Market companies

MM investment strategy, with EBITDA 00 million

## ments originated in collaboration with other funds

· Similar in size, structure and terms to LMM and Middle Market investments

#### Attractive asset management advisory business

Significant management ownership / investment in MAIN

Headquartered in Houston, Texas

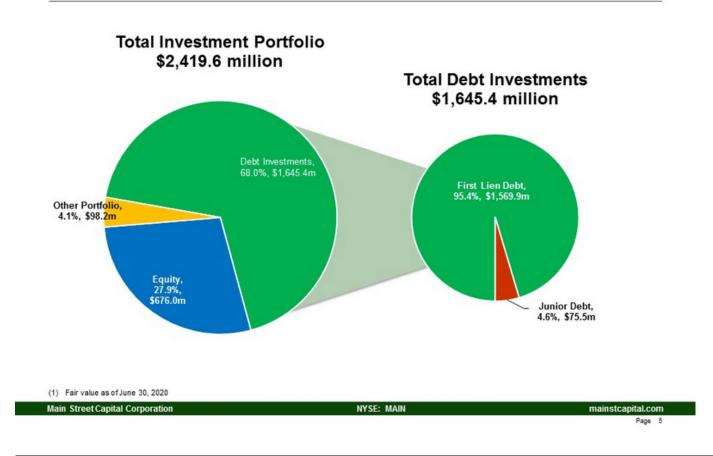
(1) Capital under management includes undrawn portion of debt capital as of June 30, 2020

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# Investment Portfolio – By Type of Investment<sup>(1)</sup>





# Unique Investment Strategy

MAIN's investment strategy differentiates MAIN from its competitors and provides highly attractive risk-adjusted returns

Lower Middle Market (LMM)	Private Loans
<ul> <li>Proprietary investments that are difficult for investors to access</li> <li>Companies with \$10 - \$150 million of revenues and \$3 - \$20 million of EBITDA</li> <li>Customized financing solutions which include a combination of first lien, senior secured debt and equity</li> <li>Large addressable market</li> <li>High cash yield from debt investments</li> <li>Dividend income, NAV growth and net realized gains from equity investments</li> </ul>	<ul> <li>Companies that are similar in size to LMM and Middle Market</li> <li>First lien, senior secured debt investments in privately held companies originated through strategic relationships with other investment funds</li> <li>Floating rate debt investments</li> <li>Proprietary investments that can be difficult for investors to access</li> <li>Investments with attractive risk-adjusted returns</li> </ul>
Middle Market	Asset Management Business
Larger companies than LMM strategy, with	

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# Portfolio Highlights<sup>(1)</sup>

The benefits of MAIN's	Lower Middle Market	Private Loans
unique investment strategy has resulted in a high quality, diversified and mature investment portfolio	<ul> <li>\$1,188.0 million of total investments</li> <li>69 companies</li> <li>\$625.3 million of debt investments (53%)</li> <li>\$562.7 million of equity investments (47%)</li> <li>Typical initial investment target of 75% debt / 25% equity</li> <li>98% of debt investments are first lien<sup>(2)</sup></li> <li>Average investment size of \$17.2 million at fair value or \$15.0 million at cost</li> <li>Weighted-average effective yield on debt of 11.6%<sup>(3)</sup></li> </ul>	<ul> <li>\$653.8 million of total investments</li> <li>64 companies</li> <li>\$621.2 million of debt investments (95% of Private Loan portfolio)</li> <li>95% of debt investments are first lien<sup>(2)</sup></li> <li>Average investment size of \$11.7 million<sup>(2)</sup></li> <li>91% of debt investments bear interest at floating rates<sup>(2)</sup></li> <li>Weighted-average effective yield of 8.7%<sup>(3)</sup></li> </ul>
	Middle Market	Total Portfolio <sup>(4)</sup>

- (2) As of June 30, 2020; based on cost
- (3) As of June 30, 2020; weighted-average effective yield based on principal and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status. Weighted average yield is calculated using the applicable floating rate as of June 30, 2020.

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- (4) Includes \$69.1 million of equity investment relating to MAIN's wholly owned unconsolidated subsidiary, MSC Adviser I, LLC
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# **Business Development Company (BDC) Background**

Created by Congress in 1980 through the Small Business Investment Incentive Act of 1980 to facilitate the flow of capital to small and midsized U.S. businesses

Highly regulated by the Securities and Exchange Commission under the Investment Company Act of 1940 (1940 Act)

Provide a way for individual investors to participate in equity and debt investments in private companies

#### Leverage

- Regulatory restrictions on debt leverage levels require BDCs to maintain conservative leverage
- Must maintain an asset to debt coverage ratio of at least 2.0x, unless the BDC has obtained Board or Shareholder approval to decrease the required asset to debt coverage ratio to 1.5x as provided for under the Small Business Credit Availability Act passed in December 2017

#### **Portfolio Diversification**

- BDCs maintain sufficient diversification in order to protect stakeholders from excessive risks
- · BDCs must limit individual investment size and limit certain types of investments

#### **Full Transparency**

- · Detailed schedule of all investments (and related key terms) in quarterly reporting
- · Quarterly fair value mark to market accounting

#### **Income Tax Treatment**

- As a Regulated Investment Company (RIC), BDCs generally do not pay corporate income taxes
- To maintain RIC status and avoid paying corporate income taxes, BDCs must distribute at least 90% of taxable income (other than net capital gain) to investors
- To avoid federal excise taxes, BDC's must distribute at least 98% of taxable income to investors
- Tax treatment is similar to Real Estate Investment Trusts (REIT)

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# **MAIN Capital Structure**

Current capitalization (\$ in 000's)	Ju	ne 30, 2020	% of Capitalization
Cash	s	68,539	
Debt at parent			
Credit Facility		315,000	12.5%
5.20% Notes due 2024 <sup>(1)</sup>		325,000	12.99
4.50% Notes due 2022 <sup>(1)</sup>		185,000	7.49
Total debt at parent		825,000	32.99
Debt at subsidiaries			
SBIC Debentures <sup>(1)</sup>		314,800	12.5%
Total debt at subsidiaries		314,800	12.59
Total debt		1,139,800	45.49
Book value of equity		1,370,944	54.69
Total capitalization	\$	2,510,744	100.09
Debt / Capitalization		0.45x	
Debt / Book equity		0.83x	
Debt / Enterprise value <sup>(2)</sup>		0.37x	
Debt / Market capitalization <sup>(2)</sup>		0.56x	
Stock price / Net asset value per share <sup>(2)</sup>		1.49x	

Debt amounts reflected at par value
 Based on stock price of \$31 13 as of lune 30, 2020.

(z) Based on stock price of \$51.15 as of sure 50, 2020		
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		Page 9



## **Conservative Leverage**

As of June 30, 2020 (\$ in 000's)	Parent <sup>(1)</sup>	SBICs	Total
Total Assets	\$ 1,968,249	\$ 577,546	\$ 2,545,795
Debt Capital: Revolving Credit Facility <sup>(2)</sup>	315,000		315,000
SBIC Debentures	-	308,814	308,814
Notes Payable <sup>(3)</sup>	508,074		508,074
Total Debt	823,074	308,814	1,131,888
Net Asset Value (NAV)	1,106,813	264,131	1,370,944
Key Leverage Stats			
Interest Coverage Ratio <sup>(4)</sup>	4.03x	4.40x	4.12x
	4.03x 2.39x	4.40x 1.83x	4.12x 2.23x
Asset Coverage Ratio <sup>(5)</sup>			
Interest Coverage Ratio <sup>(4)</sup> Asset Coverage Ratio <sup>(5)</sup> Consolidated Asset Coverage Ratio - Regulatory <sup>(6)</sup> Debt to Assets Ratio	2.39x	1.83x	2.23x
Asset Coverage Ratio <sup>(5)</sup> Consolidated Asset Coverage Ratio - Regulatory <sup>(6)</sup>	2.39x N/A	1.83x N/A	2.23x 2.66x

Assets at the BDC/RIC parent level represent the collateral available to MAIN's debt capital market investors (1) (2)

Assets at the BDC/RIC parent level represent the collateral available to MAIN's or defit facility had \$740.0 million in total commitments with an accordion feature to increase up to \$800.0 million; Borrowings under this facility are available to provide additional liquidity for investment and operational activities includes both the carry value of the 5.20% Notes (\$324.5 million; \$325.0 million; \$325.0 million; \$185.0 million par) DNI®\* interest expense / interest expense on a traing twelve month basis Calculated as total assets divided by total debt at par, including SBIC Debentures (\$314.8 million), 5.20% Notes (\$325.0 million), and 4.50% Notes (\$185.0 million)

(3) (4)

(5) Calculated per BDC regulations; SBIC Debentures are not included as "senior debt" for purposes of the BDC 200% asset coverage requirements pursuant to exemptive relief received by MAIN (6)

(7) (8) (8) Net debt in this ratio includes par value of debt less cash and cash equivalents of \$16.8 million, \$51.7 million and \$68.5 million for the Parent, SBICs, and Total, respectively
 (9) See Non-GAAP Information included on page 37 of this presentation.

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# **Conservative Leverage - Regulatory**

Passage of the Small Business Credit Availability Act in December 2017 provides the opportunity for BDCs to obtain board or shareholder approval to access additional leverage by lowering the required asset coverage to 1.50x (from 2.00x)

MAIN has historically operated at conservative regulatory leverage levels, in all cases with significant cushion to the historical (2.00x) regulatory limits, and proven through historical performance that MAIN does not require access to additional leverage to generate market leading returns

MAIN's Historical Asset Coverage Ratio:	2015	2016	2017	2018	2019	Q2 20
Consolidated Asset Coverage Ratio - Regulatory <sup>(1)</sup>	2.92x	2.97x	3.67x	3.22x	2.89x	2.66x
Minimum Required Asset Coverage <sup>(2)</sup>	2.00x	2.00x	2.00x	2.00x	2.00x	2.00x
Cushion % above Miniumum Required Asset Coverage	46%	49%	84%	61%	45%	33%

(1) Calculated per BDC regulations; SBIC Debentures are not included as "senior debt" for purposes of the 200% Minimum Asset Coverage Ratio requirements pursuant to exemptive

relief received by MAIN Minimum required asset coverage of 2.00x prior to passage of the Small Business Credit Availability Act. Minimum requirement of 2.00x remains in place for all BDCs unless board or shareholder approval is obtained to lower minimum requirement to 1.50x (2)

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# Conservative Leverage - Excess Collateral Improves Over Time

MAIN's conservative use of leverage and	(\$ millions)	9/	/ <b>30/2014</b> <sup>(1)</sup>	6/30/2020
use of equity to fund	Total Assets Excluding SBIC Assets	\$	1,137	\$ 1,969
its growth results in significant excess	Add: Equity Value of SBIC Entities (2)	\$	218	\$ 262
collateral that provides protection	Total Collateral Available to Secured Lenders	\$	1,355	\$ 2,231
to lenders	Less: Secured Debt (revolver borrowings)	\$	(287)	\$ (315)
MAIN's management of its capital structure	Excess Collateral Available to Unsecured Lenders	\$	1,068	\$ 1,916
results in reduced risk profile for debt investors over time	Increase since first IG debt issuance <sup>(3)</sup>			79%
Excess collateral	Less: Unsecured Debt Outstanding (par value)		(91)	(510)
available to unsecured lenders	Remaining Excess Collateral Available to Unsecured Lenders		977	1,406
has increased by 79% since MAIN's first investment grade ("IG") debt issuance	Increase since first IG debt issuance <sup>(3)</sup>			44%

Most recent information publicly reported prior to IG debt issuances
 Represents asset value in excess of SBIC debt; SBIC assets contain negative pledge in relation to SBIC debt; therefore equity at SBIC entities is effectively collateral for lenders
 First IG notes issued in November 2014

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		Page 12



# Key Credit Highlights

in Street Capital Corporation	NYSE: MAIN	mainstcapital.co
Minimum required asset coverage of 2.00x prio Shareholder approval is obtained to lower mini	to passage of the Small Business Credit Availability Act; Minimum requirement of 2.00x remain um requirement to $1.50 \mathrm{x}$	s in place unless Board or
High Quality Portfolio	<ul> <li>Significant diversification</li> <li>Debt investments primarily carry a first priority lien on the asset</li> <li>Permanent capital structure of BDC allows for long-term, paties and overall approach</li> </ul>	
Unique Investment Strategy	<ul> <li>Unique investment strategy differentiates MAIN from its compension highly attractive risk-adjusted returns</li> <li>Asset management advisory business significantly enhances N investors</li> </ul>	
Conservative Leverage	<ul> <li>1940 Act requires a minimum 2.0x regulatory asset coverage ratio is ~2.4x at the Parent level; ~2.7x</li> <li>Conservative leverage position further enhanced through ongo raises through at-the-market, or ATM, equity issuance program</li> </ul>	on a regulatory basis ing efficient capital
Efficient and Leverageable Internally Managed Operating Structure	<ul> <li>Meaningful operating cost advantage through efficient internally</li> <li>Significant benefits through alignment of interests between ma ownership and incentive compensation) and investors</li> <li>Industry leading operating expense efficiency</li> </ul>	-
Experienced Management Team with Strong Track Record	Extensive investment expertise and relationships     Significant management equity ownership	



# MAIN Co-Founders and Executive Management Team

Dwayne Hyzak; CPA CEO	<ul> <li>Co-founded MAIN; Joined Main Street group in 2002; affiliated with Main Street 1999</li> <li>Director of acquisitions / integration with Quanta Services (NYSE: PWR)</li> <li>Manager with a Big 5 Accounting Firm's audit and transaction services group.</li> </ul>	
David Magdo।জ্ঞ President and CIO <sup>ঞ</sup>	<ul> <li>Co-founded MAIN; Joined Main Street group in 2002</li> <li>Vice President in Lazard Freres Investment Banking Division</li> <li>Vice President of McMullen Group (John J. McMullen's Family Office)</li> </ul>	
Vince Foster; CPA & JD∞∞ Executive Chairman	<ul> <li>Co-founded MAIN and MAIN predecessor funds (1997)</li> <li>Co-founded Quanta Services (NYSE: PWR)</li> <li>Partner in charge of a Big 5 Accounting Firm's Corporate Finance/Mergers and Acquisitions practice for the Southwest United States</li> </ul>	
Jesse Morris; CPA COO <sup>(4)</sup> and Executive Vice President	<ul> <li>Joined MAIN in 2019</li> <li>Previously Executive Vice President with Quanta Services (NYSE: PWR)</li> <li>Prior experience with a Big 5 Accounting Firm and a publicly-traded foodservi company</li> </ul>	ce distribution
Brent Smith; CPA CFO and Treasurer	<ul> <li>Joined MAIN in 2014</li> <li>Previously CFO with a publicly-traded oilfield services company</li> <li>Prior experience with a Big 5 Accounting Firm and a publicly-traded financial</li> </ul>	consulting firm
Jason Beauvais; JD SVP, GC, CCO <sup>(5)</sup> and Secretary	<ul> <li>Joined MAIN in 2008</li> <li>Previously attorney for Occidental Petroleum Corporation (NYSE: OXY) and corporate and securities section at Baker Botts LLP</li> </ul>	associate in the
<ol> <li>Member of MAIN Executive Committee</li> <li>Member of MAIN Investment Committee</li> <li>Chief Investment Officer</li> <li>Chief Operating Officer</li> <li>Chief Compliance Officer</li> </ol>		
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# Significant Management Ownership / Investment

Significant equity	# of Shares <sup>(2)</sup>	June 30, 2020 <sup>(3)</sup>
ownership by MAIN's management team, coupled with internally managed structure, provides alignment of interest between MAIN's management and our stakeholders	3,308,235	\$102,985,356

(1) Includes members of MAIN's executive and senior management team and the members of MAIN's Board of Directors

(2) Includes 1,118,151 shares, or approximately \$29.2 million, purchased by Management as part of, or subsequent to, the MAIN IPO, including 46,642 shares, or approximately \$1.2 million, purchased in the quarter ended June 30, 2020
 (3) Based upon closing market price of \$31.13/share on June 30, 2020

(5) based upon closing market price of \$51. Iorshare of 5ane 50,	2020	
Main Street Capital Corporation	NYSE: MAIN	mainstcapital.com
		Page 15



# Efficient and Leverageable Operating Structure

MAIN's internally managed operating structure provides significant operating leverage and greater returns for our stakeholders

# "Internally managed" structure means no external management fees or expenses are paid

#### Alignment of interest between management and investors

- Greater incentives to maximize increases to stakeholder value and rationalize debt and equity capital raises
- 100% of MAIN's management efforts and activities are for the benefit of the BDC

# MAIN targets total operating expenses<sup>(1)</sup> as a percentage of average assets (Operating Expense to Assets Ratio) at or less than 2%

- · Long-term actual results have significantly outperformed target
- Industry leading Operating Expense to Assets Ratio of 1.2%<sup>(2)</sup>

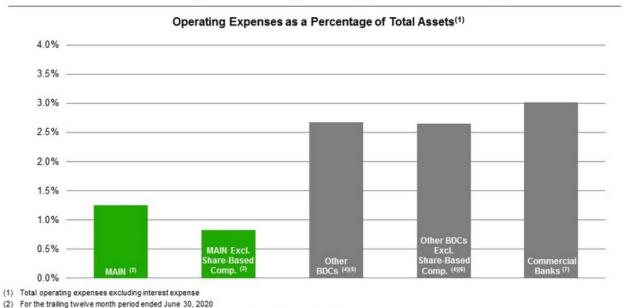
## Significant portion of total operating expenses<sup>(1)</sup> are non-cash

- Non-cash expense for restricted stock amortization was 34.0%<sup>(2)</sup> of total operating expenses <sup>(1)</sup>
- Operating Expense to Assets Ratio of 0.8%<sup>(2)</sup> excluding non-cash restricted stock amortization expense
- (1) Total operating expenses, including non-cash share based compensation expense and excluding interest expense
- (2) Based upon the trailing twelve month period ended June 30, 2020

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## MAIN Maintains a Significant Operating Cost Advantage

(3) For the trailing twelve month period ended June 30, 2020, excluding non-cash share-based compensation expense

(4) Other BDCs includes dividend paying BDCs that have been publicly-traded for at least two years and have total assets greater than \$500 million based on individual SEC Filings as of December 31, 2019; specifically includes: AINV, ARCC, BBDC, BKCC, CCAP, CGBD, CSWC, FDUS, FSK, GAIN, GBDC, GSBD, HTGC, MRCC, NEWT, NMFC, OCSI, OCSL, OFS, PFLT, PNNT, PSEC, SAR, SCM, SLRC, SUNS, TCPC, TPVG, TSLX and WHF

(5) Calculation represents the average for the companies included in the group and is based upon the trailing twelve month period ended March 31, 2020 as derived from each company's SEC filings

(6) Calculation represents the average for the companies included in the group and excludes non-cash share-based compensation. Based upon the trailing twelve month period ended March 31, 2020 as derived from each company's SEC filings

(7) Source: SNL Financial. Calculation represents the average for the trailing twelve month period ended March 31, 2020 and includes commercial banks with a market capitalization between \$500 million and \$3 billion

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# Stable, Long-Term Leverage -Significant Unused Capacity

MAIN maintains a	Facility	Interest Rate	Maturity	Principal Drawn
conservative capital structure, with limited overall leverage and low cost, long-term	\$740.0 million Credit Facility <sup>(1)</sup>	L+1.875% floating (2.0% <sup>(2)</sup> )	September 2023 (fully revolving until maturity)	\$315.0 million
debt			Redeemable at MAIN's option at any time, subject	
Capital structure is designed to correlate and compliment	Notes Payable	4.5% fixed	to certain make whole provisions; Matures December 1, 2022	\$185.0 million
expected duration and fixed/floating rate nature of investment portfolio assets	Notes Payable <sup>(3)</sup>	5.2% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures May 1, 2024	\$325.0 million
	SBIC Debentures	3.5% fixed (weighted average)	Various dates between 2020 - 2030 (weighted average duration = 5.3 years)	\$314.8 million

As of June 30, 2020 MAIN's credit facility had \$740.0 million in total commitments from 18 relationship banks, with an accordion feature which could increase total commitments up to \$800.0 million
 Revolver rate reflects the rate based on LIBOR effective as of the contractual reset date as of July 1, 2020
 In July 2020, MAIN issued an additional \$125.0 million aggregate principal amount of the 5.20% Notes, resulting in an outstanding principal balance of \$450.0 million for the \$.20% Notes.

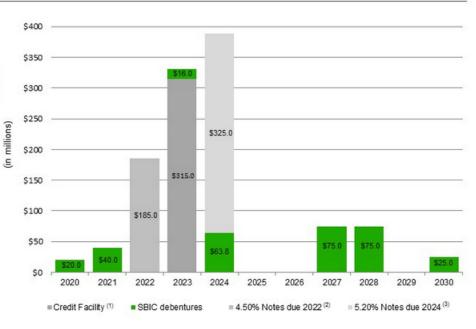
Main Street Capital Corporation mainstcapital.com NYSE: MAIN Page 18



# Long-term Maturity of Debt Obligations

#### MAIN's conservative capital structure provides long-term access to attractivelypriced and structured debt facilities

- Allows for investments in assets with long-term holding periods / illiquid positions and greater yields and overall returns
- Provides downside protection and liquidity through economic cycles
- Allows MAIN to be opportunistic during periods of economic uncertainty



(1) Based upon outstanding balance as of June 30, 2020; total commitments at June 30, 2020 were \$740.0 million

- (2) Issued in November 2017; redeemable at MAIN's option at any time, subject to certain make-whole provisions
- (3) Issued in April 2019 with a follow-on issuance in December 2019; redeemable at MAIN's option at any time, subject to certain make-whole provisions. In July 2020, MAIN issued an additional \$125.0 million aggregate principal amount of the 5.20% Notes, resulting in an outstanding principal balance of \$450.0 million for the 5.20% Notes.

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		Page 19



# Interest Rate Impact and Sensitivity

While MAIN's financial results are subject to significant impact from changes in interest rates, upside is greater than downside due to majority fixed rate debt obligations and majority floating rate debt investments with minimum interest rate floors

- 72% of MAIN's outstanding debt obligations have fixed interest rates<sup>(4)</sup>, limiting the increase in interest expense
- 71% of MAIN's debt investments bear interest at floating rates<sup>(4)</sup>, the majority of which contain contractual minimum index rates, or "interest rate floors" (weighted-average floor of approximately 110 basis points)(5)
- Provides MAIN the opportunity to achieve significant increases in net investment income if interest rates rise, with limited remaining negative impact if interest rates fall

The following table illustrates the approximate annual changes in the components of MAIN's net investment income due to hypothetical increases (decreases) in interest rates<sup>(1)(2)</sup> (dollars in thousands):

Basis Point Increase (Decrease) in Interest Rate	Increase (De crease) in Interest In come	(Increase) Decrease in Interest Expense <sup>(3)</sup>	In crease (Decrease) in Net Investment Income	Increase (Decrease) in Net Investment Income per Share <sup>(6)</sup>
(150)	(1,099)	544	(555)	(0.01)
(100)	(921)	544	(377)	(0.01)
(50)	(706)	544	(162)	-
(25)	(547)	544	(3)	-
25	675	(788)	(113)	
50	1,374	(1,575)	(201)	-
75	2,380	(2,363)	17	-
100	5,036	(3, 150)	1,886	0.03
125	8,036	(3,938)	4,098	0.06
150	11,210	(4,725)	6,485	0.10

- (1) Assumes no changes in the portfolio investments, outstanding revolving credit facility borrowings or other debt obligations existing as of June 30, 2020
- Assumes that all LIBOR and prime rates would change effectively immediately on the first day of the (2)generally on either a monthly or quarterly basis across both the investments and our revolving credit facility
- (3) The hypothetical (increase) decrease in interest expense would be impacted by the changes in the amount of debt outstanding under our revolving credit facility, with interest expense (increasing) decreasing as the debt outstanding under our revolving credit facility increases (decreases) (4)
- As of June 30, 2020
- (5) Weighted-average interest rate floor calculated based on debt principal balances as of June 30, 2020
- (6) Per share amount is calculated using shares outstanding as of June 30, 2020

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## At-The-Market (ATM) Equity Program

#### ATM Equity Program provides efficient, low cost capital

- Provides permanent capital to match growth of LMM investments on an as-needed basis
- Provides significant economic cost savings compared to traditional overnight equity offerings

# Provides permanent capital to match indefinite or long-term holding period for LMM investments

## Facilitates maintenance of conservative leverage position

Issued equity is accretive to NAV per share

# Provides significant benefits vs traditional overnight equity offerings

- Provides equity capital and liquidity on an as-needed basis, avoiding dilution from larger overnight equity offerings
- · Provides equity capital at significantly lower cost
- · Avoids negative impact to stock price from larger overnight equity offerings

#### Raised net proceeds of \$463.6 million since inception in 2015<sup>(1)</sup>

- Average sale price is approximately 64% above average NAV per share over same period<sup>(1)</sup>
- Resulted in economic cost savings of approximately \$23.5 million when compared to traditional overnight equity offering<sup>(1)(2)</sup>

(1) Through June 30, 2020

(2) Assumes 6% all-in cost for traditional overnight equity offering Main Street Capital Corporation

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# Lower Middle Market (LMM) Investment Strategy

LMM investment strategy differentiates MAIN from its competitors and provides attractive riskadjusted returns

#### Investment Objectives

- High cash yield from secured debt investments (10.9% weightedaverage cash coupon as of June 30, 2020); plus
- Dividend income and periodic capital gains from equity investments

Investments are structured for (i) protection of capital, (ii) high recurring income and (iii) meaningful capital gain opportunity

## Focus on self-sponsored, "one stop" financing opportunities

- Partner with business owners and entrepreneurs
- · Recapitalization, buyout, growth and acquisition capital
- · Extensive network of grass roots referral sources
- · Strong and growing "Main Street" brand recognition / reputation

#### Provide customized financing solutions

Investments have low correlation to the broader debt and equity markets and attractive risk-adjusted returns

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# LMM Investment Opportunity

MAIN targets LMM investments in established, profitable companies

Characteristics of LMM provide beneficial riskreward investment opportunities

## Large and critical portion of U.S. economy

175,000+ domestic LMM businesses<sup>(1)</sup>

# LMM is under-served from a capital perspective and less competitive

#### Inefficient asset class generates pricing inefficiencies

- Typical entry enterprise values between 4.5X 6.5X EBITDA
- Typical entry leverage multiples between 2.0X 4.0X EBITDAto MAIN debt investment

Partner relationship with the management teams of our portfolio companies vs a "commoditized vendor of capital"

(1) Source: U.S. Census 2012 – U.S. Data Table by Enterprise Receipt Size; 2012 County Business Patterns and 2012 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$99,999,999

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		Page 23



# **Private Loan Investment Strategy**

Private Loan portfolio investments are primarily debt investments in privately held companies which have been originated through strategic relationships with other investment funds on a collaborative basis, and are often referred to in the debt markets as "club deals"

#### Investment Objectives

- Access proprietary investments with attractive risk-adjusted return characteristics
- · Generate cash yield to support MAIN monthly dividend

#### Investment Characteristics

- Investments in companies that are consistent with the size of companies in our LMM and Middle Market portfolios
- Proprietary investments originated through strategic relationships with other investment funds on a collaborative basis
- Current Private Loan portfolio companies have weighted-average EBITDA of approximately \$51.8 million<sup>(1)</sup>

#### Investments in secured debt investments

- First lien, senior secured debt investments
- · Floating rate debt investments

#### 8% – 12% targeted gross yields

- Weighted-average effective yield<sup>(2)</sup> of 8.7%<sup>(3)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN's floating rate credit facility
- (1) This calculation excludes four Private Loan portfolio companies as EBITDA is not a meaningful metric for these portfolio companies
- (2) Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status
- Weighted-average effective yield is calculated using the applicable floating interest rate as of June 30, 2020

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## Middle Market Debt Investment Strategy

MAIN maintains a portfolio of debt investments in	<ul> <li>Investment Objective</li> <li>Generate cash yield to support MAIN monthly dividend</li> </ul>
Middle Market companies	<ul> <li>Investments in secured and/or rated debt investments</li> <li>First lien, senior secured debt investments</li> <li>Floating rate debt investments</li> </ul>
	<ul> <li>Larger companies than the LMM investment strategy</li> <li>Current Middle Market portfolio companies have weighted-average EBITDA of approximately \$78.1 million<sup>(1)</sup></li> </ul>
	<ul> <li>Large and critical portion of U.S. economy</li> <li>Nearly 200,000 domestic Middle Market businesses<sup>(2)</sup></li> </ul>
	More relative liquidity than LMM investments
	6% – 10% targeted gross yields
	<ul> <li>Weighted-average effective yield<sup>(3)</sup> of 7.7%<sup>(4)</sup></li> <li>Net returns positively impacted by lower overhead requirements and modest use of leverage</li> <li>Electing rate debt investments provide metching with MAIN's</li> </ul>
	<ul> <li>Floating rate debt investments provide matching with MAIN's floating rate credit facility</li> </ul>
	o companies as EBITDA is not a meaningful metric for these portfolio companies Ides number of U.S. domestic businesses with revenues between \$10 million and \$1 billion
	on of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the

Weighted-average effective yield is calculated using the applicable floating interest rate as of June 30, 2020

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## Asset Management Business

#### MAIN's asset

management business represents additional income diversification and the opportunity for greater stakeholder returns

MAIN's internally managed operating structure provides MAIN's stakeholders the benefits of this asset management business

#### In May 2012, MAIN<sup>(1)</sup> entered into an investment sub-advisory agreement with the investment adviser to HMS Income Fund, Inc. ("HMS"), a non-listed BDC

- MAIN<sup>(1)</sup> provides asset management services, including sourcing, diligence and post-investment monitoring
- · MAIN(1) receives 50% of the investment adviser's base management fee and incentive fees
  - MAIN(1) base management fee 1% of total assets
  - MAIN(1) incentive fees 10% of net investment income above a hurdle and 10% of net realized capital gains

#### Benefits to MAIN

- · No significant increases to MAIN's operating costs to provide services (utilize existing infrastructure and leverage fixed costs)
- No invested capital monetizing the value of MAIN franchise
- · Significant positive impact on MAIN's financial results
  - \$2.2 million contribution to net investment income in the second quarter of 2020<sup>(2)</sup>
  - \$4.5 million contribution to net investment income in the six months ended June 30, 2020(2) \_
  - \$11.7 million contribution to net investment income for the year ended December 31, 2019(2)
  - \$69.1 million of cumulative unrealized appreciation as of June 30, 2020

#### In June 2020, MAIN<sup>(1)</sup> entered into an asset purchase agreement with the investment adviser to HMS to become the sole investment adviser to HMS

- · Transaction closing is subject to HMS shareholder approval and other customary closing conditions
- MAIN(1) will receive 100% of the management fees following transaction close Base management fee to be reduced from 2.0% to 1.75% of total assets
   No change to incentive fee calculation

(1) Through MAIN's wholly owned unconsolidated subsidiary, MSC Adviser I, LLC

(2) Contribution to Net Investment Income includes (a) dividend income received by MAIN from MSC Adviser I, LLC and (b) operating expenses allocated from MAIN to MSC Adviser I. LLC

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## **Total Investment Portfolio**

Diversity provides structural protection to investment portfolio,	Includes complementary LMM debt and equity investments, Private Loan debt investments and Middle Market debt investments
revenue sources, income, and cash flows	Total investment portfolio at fair value consists of approximately 49% LMM / 27% Private Loan / 17% Middle Market / 7% Other <sup>(1)</sup> Portfolio investments
	<ul> <li>177 LMM, Private Loan and Middle Market portfolio companies</li> <li>Average investment size of \$13.0 million<sup>(2)</sup></li> </ul>

- Largest individual portfolio company represents 3.7%<sup>(3)</sup> of total investment income and 3.0% of total portfolio fair value (most investments are less than 1%)
- Eleven non-accrual investments, which represent 1.9% of the total investment portfolio at fair value and 6.3% at cost.
- Weighted-average effective yield<sup>(4)</sup> of 9.5%

#### Significant diversification

- IssuerIndustry
- · Geography
- End markets
- Transaction type
- Vintage
- (1) Other includes MSC Adviser I, LLC, MAIN's External Investment Manager
- (2) As of June 30, 2020; based on cost
- (3) Based upon total investment income for the trailing twelve month period ended June 30, 2020
- (4) Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of
- the debt instruments and any debt investments on non-accrual status Main Street Capital Corporation

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## Portfolio Snapshot – Significant Diversification

	12	/31/2017	12,	/31/2018	12	/31/2019	6/	30/2020
lumber of Portfolio Companies								
Lower Middle Market		70		69		69		69
Private Loans		54		59		65		64
Middle Market		62		56		51		44
Other Portfolio <sup>(1)</sup>		11		11		11		12
Total		197		195		196		189
Invested - Cost Basis								
Lower Middle Market	\$	776.5	\$	990.9	\$	1,002.2	\$	1,032.3
% of Total		38.7%		43.7%		41.2%		42.6%
Private Loans	\$	489.2	\$	553.3	\$	734.8	\$	750.7
% of Total		24.4%		24.4%		30.3%		30.9%
Middle Market	\$	629.7	\$	608.8	\$	572.3	\$	516.5
% of Total		31.4%		26.8%		23.6%		21.3%
Other Portfolio <sup>(1)</sup>	\$	109.4	\$	116.0	\$	118.4	\$	126.4
% of Total		5.5%		5.1%		4.9%		5.2%
Total	\$	2,004.8	\$	2,269.0	\$	2,427.7	\$	2,425.9

(1) Excludes the External Investment Manager, as described in MAIN's public filings

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## Portfolio Snapshot – Significant Diversification (cont.)

	12	/31/2017	12	/31/2018	12	/31/2019	6/	30/2020
Invested - Fair Value								
Lower Middle Market	\$	948.2	\$	1,195.0	\$	1,206.9	\$	1,188.
% of Total		44.5%		50.0%		47.7%		50.5
Private Loans	\$	467.5	\$	507.9	\$	692.1	\$	653.
% of Total		22.0%		21.3%		27.4%		27.8
Middle Market	\$	609.3	\$	576.9	\$	522.1	\$	410.
% of Total		28.6%		24.2%		20.7%		17.5
Other Portfolio <sup>(1)</sup>	\$	104.6	\$	108.3	\$	106.7	\$	98.
% of Total		4.9%		4.5%		4.2%		4.2
Total	\$	2,129.5	\$	2,388.2	\$	2,527.8	\$	2,350.
% of Total \$Invested in Debt (Cost Basis)								
Lower Middle Market	\$	520.9	\$	680.7	\$	660.1	\$	676
% of Total of Lower Middle Market		67.1%		68.7%		65.9%		65.5
Private Loans	\$	457.8	\$	514.5	\$	695.5	\$	699
% of Total of Total Private Loans		93.6%		93.0%		94.6%		93.1
Middle Market	\$	612.4	\$	586.2	\$	542.4	\$	486
% of Total of Total Middle Market		97.3%		96.3%		94.8%		94.1
Other Portfolio	\$		\$		\$		\$	
% of Total of Total Other Portfolio		0.0%		0.0%		0.0%		0.0
Total	\$	1,591.1	\$	1,781.3	\$	1,898.0	\$	1,861.
% of Total Portfolio		79.4%		78.5%		78.2%		76.7

(1) Excludes the External Investment Manager, as described in MAIN's public filings

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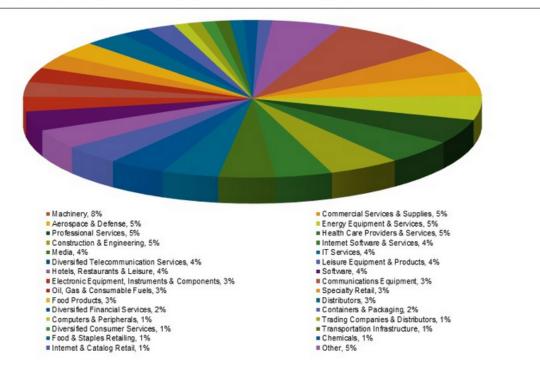
## Portfolio Snapshot – Significant Diversification (cont.)

	12/	31/2017	12	/31/2018	12	/31/2019	6/	30/2020
6 of Total \$ Invested in Debt that is First Lien (Cost Basis)								
Lower Middle Market	\$	511.0	\$	670.5	\$	647.4	\$	663.6
% of Lower Middle Market		98.1%		98.5%		98.1%		98.29
Private Loans	\$	432.6	\$	473.4	\$	663.2	\$	666.2
% of Total Private Loans		94.5%		92.0%		95.4%		95.39
Middle Market	\$	554.2	\$	515.4	\$	495.2	\$	448.0
% of Total Middle Market		90.5%		87.9%		91.3%		92.19
Other Portfolio	\$	-	\$		\$		\$	
% of Total Other Portfolio		0.0%		0.0%		0.0%		0.09
Total	\$	1,497.9	\$	1,659.3	\$	1,805.8	\$	1,777.8
% of Total Portfolio Debt Investments		94.1%		93.1%		95.1%		95.5%
% of Total Investment Portfolio		74.7%		73.1%		74.4%		73.39

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## Total Portfolio by Industry (as a Percentage of Cost) (1)



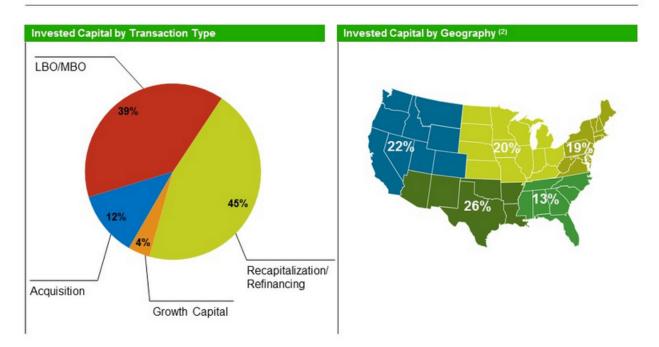
 Excluding MAIN's Other Portfolio investments and the External Investment Manager, as described in MAIN's public filings, which represent approximately 5% of the total portfolio

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## Diversified Total Portfolio (as a Percentage of Cost) (1)



Excluding MAIN's Other Portfolio investments and the External Investment Manager, as described in MAIN's public filings, which represent approximately 5% of the total portfolio
 Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 2% of the total portfolio

(2) Dubed upon portiono company neuroquarters and excluding	any main introducenta neuroquarterea outaide ine o.o., uniterrepres	for approximately 2 is of the total portiono
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		Page 32



## LMM Investment Portfolio

LMM Investment Portfolio consists of a diversified mix of secured debt and lower cost basis equity investments

#### 69 portfolio companies / \$1,188.0 million in fair value

49% of total investment portfolio at fair value

#### Debt yielding 11.6%<sup>(1)</sup> (65% of LMM portfolio at cost)

- 98% of debt investments have first lien position
- · 65% of debt investments earn fixed-rate interest
- Approximately 780 basis point net cash interest margin vs "matched" fixed interest rate on SBIC debentures

#### Equity in 99% of LMM portfolio companies representing 41% average ownership position (35% of LMM portfolio at cost)

- Opportunity for fair value appreciation, capital gains and cash dividend income
- 62% of LMM companies<sup>(2)</sup> with direct equity investment are currently paying dividends
- Fair value appreciation of equity investments supports Net Asset Value per share growth
- · Lower entry multiple valuations, lower cost basis
- \$155.7 million, or \$2.37 per share, of cumulative pre-tax net unrealized appreciation at June 30, 2020

(1) Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

(2) Includes the LMM companies which (a) MAIN is invested in direct equity and (b) are treated as flow-through entities for tax purposes; based upon dividend income for the trailing twelve month period ended June 30, 2020

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## LMM Investment Portfolio

LMM Investment Portfolio is a pool of high quality, seasoned assets with attractive risk-adjusted return characteristics

#### Median LMM portfolio credit statistics:

- Senior leverage of 2.7x EBITDA through MAIN debt position
- 2.8x EBITDA to senior interest coverage
- Total leverage of 3.0x EBITDA including debt junior in priority to MAIN
- Free cash flow de-leveraging improves credit metrics and increases equity appreciation

Average investment size of \$17.2 million at fair value or \$15.0 million on a cost basis (less than 1% of total investment portfolio)

Opportunistic, selective posture toward new investment activity over the economic cycle

#### High quality, seasoned LMM portfolio

- Total LMM portfolio investments at fair value equals 115% of cost
- Equity component of LMM portfolio at fair value equals 158% of cost
- Significant portion of LMM portfolio has de-leveraged and a majority of the LMM portfolio investments have experienced equity appreciation

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## **Private Loan Investment Portfolio**

Private Loan Investment Portfolio provides a diversified mix of	<ul> <li>64 investments / \$653.8 million in fair value</li> <li>27% of total investment portfolio at fair value</li> </ul>
investments and sources of income to complement the LMM	Average investment size of \$11.7 million <sup>(1)</sup> (less than 1% of total portfolio)
Investment Portfolio	Investments in secured debt instruments
	<ul> <li>92% of Private Loan portfolio is secured debt</li> </ul>
	<ul> <li>95% of Private Loan debt portfolio is first lien term debt</li> </ul>
	Debt yielding 8.7% <sup>(2)</sup>
	<ul> <li>91% of Private Loan debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate credit facility</li> <li>Approximately 575 basis point net cash interest margin vs "matched" floating rate on the MAIN credit facility</li> </ul>

(1) As of June 30, 2020; based on cost

 (2) Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status
 (3) 87% of floating interest rates on Private Loan debt investments are subject to contractual minimum "floor" rates

(3) 67% of hoating interest rates on Private Loan debt investme	ents are subject to contractuarminimum moor rates	
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## Middle Market Investment Portfolio

## Middle Market

Investment Portfolio provides a diversified mix of investments and diverse sources of income to complement the LMM Investment Portfolio and a potential source of liquidity for MAIN's future investment activities

## 44 investments / \$410.5 million in fair value

· 17% of total investment portfolio at fair value

# Average investment size of \$11.7 million<sup>(1)</sup> (less than 1% of total portfolio)

#### Investments in secured and/or rated debt investments

- · 94% of Middle Market portfolio is secured debt
- · 92% of Middle Market debt portfolio is first lien term debt

#### Debt yielding 7.7%<sup>(2)</sup>

- 95% of Middle Market debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate credit facility
- Approximately 500 basis point net cash interest margin vs
   "matched" floating rate on the MAIN credit facility

### More investment liquidity compared to LMM

(1) As of June 30, 2020; based on cost

 Weighted-average effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status
 74% of floating interest rates on Middle Market debt investments are subject to contractual minimum "floor" rates

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(3) 74%	of floating interest rates on Middle	Market debt investments are subject to	contractual minimum	-TIOOP" I	8



## **Non-GAAP Information**

Distributable net investment income is net investment income, as determined in accordance with U.S. generally accepted accounting principles, or U.S. GAAP, excluding the impact of share-based compensation expense which is non-cash in nature. MAIN believes presenting distributable net investment income and the related per share amount is useful and appropriate supplemental disclosure of information for analyzing its financial performance since share-based compensation does not require settlement in cash. However, distributable net investment income is a non-U.S. GAAP measure and should not be considered as a replacement for net investment income and other earnings measures presented in accordance with U.S. GAAP instead, distributable net investment income should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial performance. Net Debt to NAV Ratio is calculated as the Debtto NAV Ratio as determined in accordance with U.S. GAAP, except that total debt is reduced by cash and cash equivalents. Main Street believes presenting the Net Debt to NAV Ratio is useful and appropriate supplemental disclosure for analyzing its financial position and leverage. However, the Net Debt to NAV Ratio is a non-U.S. GAAP measure and should not be considered as a replacement for the Debt to NAV Ratio and other financial measures presented in accordance with U.S. GAAP. Instead, the Net Debt to NAV Ratio should be reviewed only in connection with such U.S. GAAP measures in analyzing Main Street's financial position.

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# Appendix

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## **MAIN Income Statement Summary**

(\$ in 000's)	Q2 19	Q3 19	Q4 19	Q1 20 <sup>(1)</sup>	Q2 20	Q2 20 vs. Q2 19 % Change <sup>(2)</sup>
Total Investment Income	\$ 61,293	\$ 60,068	\$ 60,649	\$ 56,150	\$ 52,007	(15)%
Expenses:						
Interest Expense	(12,329)	(12,893)	(13, 122)	(12,441)	(11,898)	3%
G&A Expense	(6,969)	(5,591)	(5,477)	(4,327)	(5,998)	14%
Distributable Net Investment Income (DNII) <sup>(3)</sup>	41,995	41,584	42,050	39,382	34,111	(19)%
DNII Margin %	68.5%	69.2%	69.3%	70.1%	65.6%	
Share-based compensation	(2,378)	(2,572)	(2,803)	(2,837)	(2,817)	(18)%
Net Investment Income	39,617	39,012	39,247	36,545	31,294	(21)%
Net Realized Loss	(2,554)	(5,876)	(949)	(21,866)	(8,584)	236%
Net Unrealized Appreciation (Depreciation)	4,624	(3,246)	(23,533)	(194,381)	13,164	185%
Income Tax Benefit (Provision)	(3,433)	4,012	1,249	8,264	7,495	NM
Net Increase in Net Assets	\$ 38,254	\$ 33,902	\$ 16,014	\$(171,438)	\$ 43,369	13%

(1) Excludes the effect of the S0.5 million realized loss recognized in the first quarter of 2020 on the repayment of the SBIC debentures issued prior to the date of the Main Street Capital II, LP acquisition which had previously been accounted for on the fair value method of accounting and the related accounting reversals of prior unrealized depreciation; The net effect of this item has no effect on Net Increase in Net Assets or Distributable Net Investment Income

Percent change from prior year is based upon impact (increase/(decrease)) on Net Increase (Decrease) in Net Assets
 See Non-GAAP Information included on page 37 of this presentation. NM – Not Measurable / Not Meaningful

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## MAIN Per Share Change in Net Asset Value (NAV)

(\$ per share)		Q2 19		23 19	(	Q4 19	C	1 20(1)	(	22 20
Beginning NAV	\$	24.41	s	24.17	\$	24.20	\$	23.91	s	20.73
Distributable Net Investment Income <sup>(4)</sup>		0.67		0.66		0.66		0.61		0.52
Share-Based Compensation Expense		(0.04)		(0.04)		(0.04)		(0.04)		(0.04)
Net Realized Loss		(0.04)		(0.09)		(0.01)		(0.34)		(0.13)
Net Unrealized Appreciation (Depreciation)		0.07		(0.05)		(0.37)		(3.01)		0.20
Income Tax Benefit (Provision)		(0.05)	_	0.06		0.02		0.13	_	0.11
Net Increase (Decrease) in Net Assets		0.61		0.54		0.26		(2.65)		0.66
Regular Monthly Dividends to Shareholders		(0.60)		(0.615)		(0.615)		(0.615)		(0.615)
Supplemental Dividends to Shareholders		(0.25)		-		(0.24)		-		-
Accretive Impact of Stock Offerings <sup>(2)</sup>		0.08		0.09		0.28		0.06		0.16
Other <sup>(3)</sup>	_	(0.08)	_	0.01		0.02		0.02		(0.09)
Ending NAV	\$	24.17	s	24.20	\$	23.91	\$	20.73	s	20.85
Weighted Average Shares	62	,880,035	63,	297,943	63,	775,000	64	536,471	65,	303,580

Certain fluctuations in per share amounts are due to rounding differences between quarters.

(1) Excludes the effect of the \$0.5 million realized loss recognized in the first quarter of 2020 on the repayment of the SBIC debentures issued prior to the date of the Main Street Capital II, LP acquisition which had previously been accounted for on the fair value method of accounting and the related accounting reversals of prior unrealized depreciation; The net effect of this item has no effect on Net Increase in Net Assets or Distributable Net Investment Income

Includes accretive impact of shares issued through the Dividend Reinvestment Plan (DRP) and ATM program
 Includes differences in weighted-average shares utilized for calculating changes in NAV during the period and actual shares outstanding utilized in computing ending NAV and

other minor changes See Non-GAAP Information included on page 37 of this presentation. Net Investment Income per share for Q2 19, Q3 19, Q4 19, Q1 20 and Q2 20 was \$0.63, \$0.62, \$0.62, (4) \$0.57 and \$0.48, respectively.

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## **MAIN Balance Sheet Summary**

(\$ in 000's, except per share amounts)	Q2 19		Q3 19		Q4 19		Q1 20		Q2 20
LMM Portfolio Investments	\$ 1,213,697	\$	1, 199, 633	s	1,206,865	\$	1, 168, 150	\$	1,188,006
Middle Market Portfolio Investments	519,614		548,710		522,083		418,442		410,501
Private Loan Investments	594,421		627,893		692,117		629,094		653,824
Other Portfolio Investments	111,119		110,632		106,739		95,481		98,142
External Investment Manager	69,578		70,328		74,520		61,580		69,080
Cash and Cash Equivalents	70,548		52,281		55,246		54, 188		68,539
Other Assets	 50,801		55,901		53,979	_	48,553	_	57,703
Total Assets	\$ 2,629,778	s	2,665,378	s	2,711,549	\$	2,475,488	\$	2,545,795
Credit Facility	\$ 122,000	\$	150,000	s	300,000	\$	277,000	\$	315,000
SBIC Debentures <sup>(1)</sup>	315,189		305,768		306,188		299, 146		308,814
Notes Payable <sup>(2)</sup>	603,678		604,215		507,824		507,892		508,074
Other Liabilities	67,829		73,340		61,147		55,279		42,963
Net Asset Value (NAV)	 1,521,082		1,532,055		1,536,390		1,336,170		1,370,944
Total Liabilities and Net Assets	\$ 2,629,778	s	2,665,378	s	2,711,549	\$	2,475,487	\$	2,545,795
Total Portfolio Fair Value as % of Cost	109%		108%		107%		99%		100%
Common Stock Price Data:									
High Close	\$ 41.80	\$	44.34	S	43.68	\$	45.00	\$	35.82
Low Close	37.49		40.90		41.27		15.74		17.34
Quarter End Close	41.12		43.21		43.11		20.51		31.1

Includes adjustment to the face value of MSC II SBIC debentures pursuant to the fair value method of accounting elected for such MSC II SBIC borrowings for the periods from Q2 19 to Q1 20; Total par value of MAIN's SBIC debentures at June 2020 was \$314.8 million
 Includes \$325.0 million of 5.20% Notes due May 2024 and \$185.0 million of 4.50% Notes due December 2022. In July 2020, MAIN issued an additional \$125.0 million aggregate principal amount of the 5.20% Notes, resulting in an outstanding principal balance of \$450.0 million for the 5.20% Notes.

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## **MAIN Corporate Data**

Please visit our website at www.mainstcapital.com for additional information

#### Board of Directors

Valerie L. Banner SVP, General Counsel & Corporate Secretary Exterran Corporation

Vincent D. Foster **Executive Chairman** Main Street Capital Corporation

Arthur L. French Retired CEO/Executive

J. Kevin Griffin SVP, Financial Planning & Analysis Novant Health, Inc.

Dwayne L. Hyzak CEO Main Street Capital Corporation

John E. Jackson President & CEO Spartan Energy Partners, LP

Brian E. Lane CEO & President Comfort Systems USA

Kay Matthews Board of Directors SVB Financial Group and

Coherent, Inc.

Dunia A. Shive Board of Directors Kimberly-Clark Corporation and Trinity Industries, Inc.

Main Street Capital Corporation

Board of Directors (cont.) Stephen B. Solcher SVP, Finance and Operations & Chief Financial Officer

Executive Officers

Dwayne L. Hyzak Chief Executive Officer

BMC Software

David L. Magdol President & Chief Investment Officer

Vincent D. Foster, Executive Chairman

Jesse E. Morris Chief Operating Officer and Executive Vice President

Brent D. Smith Chief Financial Officer & Treasurer

Jason B. Beauvais SVP, General Counsel, Secretary & Chief Compliance Officer

Nicholas T. Meserve Managing Director (MD) Lance A. Parker

Vice President & Chief Accounting Officer

Research Coverage Mitchel Penn Janney Montgomery Scott (410) 583-5976

Bryce Rowe National Securities Corporation (212) 417-8243

Robert J. Dodd Raymond James (901) 579-4560

Kenneth S. Lee **RBC** Capital Markets (212) 905-5995

Michael Ramirez SunTrust Robinson Humphrey (404) 926-5607

Securities Listing

Common Stock - NYSE: MAIN

Corporate Headquarters

Houston, TX 77056 Tel: (713) 350-6000

Fax: (713) 350-6042

Grant Thornton, LLP

Corporate Counsel

Houston, TX

Dechert, LLP

Washington, D.C.

Independent Registered

Public Accounting Firm

1300 Post Oak Blvd, 8th Floor

#### **TransferAgent**

American Stock Transfer & Trust Co. Tel: (800)937-5449 www.astfnancial.com

Investor Relation Contacts

Dwayne L. Hyzak Chief Executive Officer Brent D. Smith Chief Financial Officer

Tel: (713) 350-6000

Ken Dennard Zach Vaughan Dennard Lascar Investor Relations Tel: (713) 529-6600

#### ManagementExecutiveCommittee

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief Investment Officer Vincent D. Foster, Executive Chairman

#### InvestmentCommittee

Dwayne L. Hyzak, Chief Executive Officer David L. Magdol, President & Chief

Investment Officer Vincent D. Foster, Executive Chairman

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